

**KASPI.KZ**  
**JOINT STOCK COMPANY**

Consolidated Financial Statements  
For the year ended  
31 December 2022

# Kaspi.kz Joint Stock Company

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# Kaspi.kz Joint Stock Company

## Statement of Management's Responsibilities For the Preparation and Approval of the Consolidated Financial Statements For the Year Ended 31 December 2022

Management of Kaspi.kz Joint Stock Company is responsible for the preparation and presentation of the consolidated financial statements that presents fairly the financial position of Kaspi.kz Joint Stock Company and its subsidiaries ("the Group") as at 31 December 2022 and the related consolidated statements of profit or loss, comprehensive income for the year then ended, changes in equity and cash flows for the year then ended, and of significant accounting policies and notes to the consolidated financial statements (the "consolidated financial statements") in compliance with International Financial Reporting Standards ("IFRS").

In preparing the consolidated financial statements, management is responsible for:

- Properly selecting and applying accounting policies;
- Presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Providing additional disclosures when compliance with the specific requirements in IFRS are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Group's consolidated financial position and financial performance; and
- Making an assessment of the Group's ability to continue as a going concern.

Management is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Group;
- Maintaining adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the consolidated financial position of the Group, and which enable them to ensure that the consolidated financial statements of the Group comply with IFRS;
- Maintaining accounting records in compliance with the legislation of the Republic of Kazakhstan;
- Taking such steps as are reasonably available to them to safeguard the assets of the Group; and
- Preventing and detecting fraud and other irregularities.

These consolidated financial statements for the year ended 31 December 2022 were approved by the Chairman of the Management Board, the Chief Financial Officer and the Chief Accountant on 24 February 2023 and will be provided to the shareholders for approval in accordance with the requirements of the legislation of the Republic of Kazakhstan.

On behalf of the Management:

  
Mikheil Lomtadze

Chairman of the Management Board

  
Tengiz Mosidze  
Chief Financial Officer

  
Nailya Ualibekova  
Chief Accountant

24 February 2023  
Almaty, Kazakhstan



## INDEPENDENT AUDITORS' REPORT

To the Shareholders of Kaspi.kz Joint Stock Company

### Opinion

We have audited the consolidated financial statements of Kaspi.kz Joint Stock Company and its subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at 31 December 2022 and the consolidated statement of profit or loss, consolidated statement of other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2022 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (the "IESBA Code") together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Republic of Kazakhstan, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matter

Key audit matter is the matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. This matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

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**Why the matter was determined to be a key audit matter**

*Impairment of loans to customers under IFRS 9 Financial instruments (“IFRS 9”)*

As disclosed in Note 12 as at 31 December 2022, loans to customers amounted to KZT 3,154,810 million, net of the related allowance for impairment losses of KZT 214,702 million.

The assessment of the measurement of expected credit losses require considerable judgment in analyzing all reasonable and supportable information at the reporting date. Key area of judgement included measuring the amount of expected credit losses by assessing the probability of a loan falling into default and the amount of recoveries expected from defaulted loans.

Due to the significance of the loans’ balances, magnitude of estimation uncertainties, and the complexity of judgements applied by management in measuring expected credit losses, we identified impairment of loans to customers as a key audit matter.

**How the matter was addressed in the audit**

The audit procedures performed in this area, included:

- Obtaining an understanding of the loan loss provisioning process, particularly over measurement and recognition of allowances for expected credit losses. It included an assessment of the design and implementation of relevant controls over the expected credit loss model, including model governance and mathematical accuracy;
- Assessment of the changes made to the provisioning methodology developed for calculation of impairment losses in accordance with the requirements outlined in IFRS 9;
- With the involvement of our internal specialists, assessment of the reasonableness of management’s assumptions and input data used in the model, the probability of a loan falling into default, assessment of any recoveries expected from defaulted loans and forecasted macroeconomic variables against requirements of the accounting standards. We tested the underlying statistical data, represented by the principal balances, including the overdue principal and interest and allocation of loans by days in arrears, on a sample basis;
- Testing of operating effectiveness of certain IT controls over data transfer, information capture and processing in the generation of the statistical data, represented by the principal balances, including overdue principal and allocation of loans by days in arrears; and
- Consideration of the adequacy and completeness of the Group’s disclosures in respect of credit risk, structure and quality of loan portfolio and impairment allowance in accordance with IFRS 9 on expected credit loss.

## **Other Information – Annual Report**

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

## **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## **Auditors' Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated to those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



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dated 13 September 2006



Zhangir Zhilybayev  
Engagement Partner  
Qualified Auditor  
of the Republic of Kazakhstan  
Qualification certificate  
No.MF-0000116  
dated 22 November 2012  
General Director  
Deloitte LLP

24 February 2023  
Almaty, Kazakhstan



# Kaspi.kz Joint Stock Company

## Consolidated Statement of Profit or Loss For the Year Ended 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

	Notes	Year ended 31 December 2022	Year ended 31 December 2021
<b>REVENUE</b>	4,5	<b>1,270,592</b>	<b>884,822</b>
Interest revenue		574,426	422,075
Fees & commissions		226,540	191,831
Seller fees		236,884	151,742
Transaction & membership revenue		261,318	175,901
Rewards		(44,960)	(51,981)
Other gains (losses)		16,384	(4,746)
<b>COST OF REVENUE</b>	6	<b>(383,611)</b>	<b>(244,862)</b>
Interest expenses		(278,676)	(171,491)
Transaction expenses		(22,188)	(16,542)
Operating expenses		(82,747)	(56,829)
<b>TOTAL NET REVENUE</b>		<b>886,981</b>	<b>639,960</b>
Technology & product development		(60,807)	(44,388)
Sales & marketing		(25,618)	(8,702)
General & administrative expenses		(24,772)	(23,685)
Provision expenses	7	(55,210)	(34,383)
<b>OPERATING INCOME</b>		<b>720,574</b>	<b>528,802</b>
Income tax	8	(131,730)	(93,588)
<b>NET INCOME</b>		<b>588,844</b>	<b>435,214</b>
Attributable to:			
Shareholders of the Company		585,026	431,914
Non-controlling Interests		3,818	3,300
<b>NET INCOME</b>		<b>588,844</b>	<b>435,214</b>
<b>Earnings per share</b>			
<b>Basic (KZT)</b>	9	<b>3,051</b>	<b>2,247</b>
<b>Diluted (KZT)</b>	9	<b>3,016</b>	<b>2,222</b>

On behalf of the Management:

  
Mikheil Lomtadze  
Chairman of the Management Board

  
Tengiz Mosidze  
Chief Financial Officer



  
Nailya Ualibekova  
Chief Accountant

The notes on pages 12-70 form an integral part of these consolidated financial statements.

# Kaspi.kz Joint Stock Company

## Consolidated Statement of Other Comprehensive Income For the Year Ended 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

	Year ended 31 December 2022	Year ended 31 December 2021
<b>NET INCOME</b>	<b>588,844</b>	<b>435,214</b>
<b>OTHER COMPREHENSIVE INCOME</b>		
<i>Items that will not be reclassified subsequently to profit or loss:</i>		
Movement in investment revaluation reserve for equity instruments at FVTOCI	(68)	86
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Movement in investment revaluation reserve for debt instruments at FVTOCI:		
Losses arising during the period, net of tax KZT Nil	(9,623)	(2,201)
Foreign exchange differences on translation of foreign operations	(161)	(18)
(Recoveries)/expected credit losses recognised in profit or loss	(2,053)	43
Reclassification of losses included in profit or loss, net of tax KZT Nil	(18)	(511)
Other comprehensive loss for the year	(11,923)	(2,601)
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>576,921</b>	<b>432,613</b>
Attributable to:		
Shareholders of the Company	573,228	429,340
Non-controlling Interests	3,693	3,273
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>576,921</b>	<b>432,613</b>

On behalf of the Management:

  
Mikheil Lomtadze  
Chairman of the Management Board

  
Tengiz Mosidze  
Chief Financial Officer



  
Nailya Ualibekova  
Chief Accountant

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# Kaspi.kz Joint Stock Company

## Consolidated Statement of Financial Position As at 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

	Notes	31 December 2022	31 December 2021
<b>ASSETS:</b>			
Cash and cash equivalents	10	615,360	342,101
Mandatory cash balances with National Bank of the Republic of Kazakhstan		42,917	32,734
Due from banks		25,668	50,903
Investment securities and derivatives	11	1,076,272	607,417
Loans to customers	12,23	3,154,810	2,430,737
Property, equipment and intangible assets	13	131,840	85,101
Other assets	14	74,780	58,931
<b>TOTAL ASSETS</b>		<b>5,121,647</b>	<b>3,607,924</b>
<b>LIABILITIES AND EQUITY</b>			
<b>LIABILITIES:</b>			
Due to banks	15	16,432	76,492
Customer accounts	16,23	4,000,690	2,763,043
Debt securities issued	17	140,378	139,711
Subordinated debt	19	67,608	67,665
Other liabilities	18	70,850	56,318
<b>TOTAL LIABILITIES</b>		<b>4,295,958</b>	<b>3,103,229</b>
<b>EQUITY:</b>			
Issued capital	20	130,144	130,144
Treasury shares	20	(94,058)	(32,614)
Additional paid-in-capital		506	506
Revaluation (deficit)/reserve of financial assets and other reserves		(9,201)	2,597
Share-based compensation reserve	21	29,274	21,242
Retained earnings		762,500	377,852
Total equity attributable to Shareholders of the Company		819,165	499,727
Non-controlling interests		6,524	4,968
<b>TOTAL EQUITY</b>		<b>825,689</b>	<b>504,695</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>5,121,647</b>	<b>3,607,924</b>

On behalf of the Management:

  
Mikheil Lomtadze  
Chairman of the Management Board

  
Tengiz Mosidze  
Chief Financial Officer

  
Nailya Ualibekova  
Chief Accountant



The notes on pages 12-70 form an integral part of these consolidated financial statements.



# Kaspi.kz Joint Stock Company

## Consolidated Statement of Cash Flows For the Year Ended 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

	Year ended 31 December 2022	Year ended 31 December 2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Interest received from loans to customers	465,989	334,300
Other interest received	46,387	30,747
Interest paid	(257,030)	(161,369)
Expenses paid on obligatory insurance of individual deposits	(7,251)	(6,688)
Fees & commissions received	219,196	191,831
Seller fees received	236,884	149,070
Transaction & membership revenue received	262,169	178,400
Fees & commissions paid	(24,954)	(21,726)
Other income received	27,018	10,585
Operating and other expenses paid	(196,481)	(153,421)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>	<b>771,927</b>	<b>551,729</b>
<b>Changes in operating assets and liabilities</b>		
<b>(Increase)/decrease in operating assets:</b>		
Mandatory cash balances with NBRK	(10,183)	(5,075)
Due from banks	27,319	(5,520)
Financial assets at FVTPL	12,396	(4,296)
Loans to customers	(760,660)	(1,057,590)
Other assets	(24,788)	(11,663)
<b>Increase/(decrease) in operating liabilities:</b>		
Due to banks	(60,057)	76,430
Customer accounts	1,186,731	597,542
Financial liabilities at FVTPL	(2,261)	(585)
Other liabilities	13,982	14,500
<b>Cash inflow from operating activities before income tax</b>	<b>1,154,406</b>	<b>155,472</b>
Income tax paid	(133,422)	(85,121)
<b>Net cash inflow from operating activities</b>	<b>1,020,984</b>	<b>70,351</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of property, equipment and intangible assets	(59,468)	(24,901)
Proceeds on sale of property and equipment	528	383
Proceeds on sale of financial assets at FVTOCI	1,091,918	1,362,302
Purchase of financial assets at FVTOCI	(1,520,139)	(1,047,426)
Acquisition of subsidiary, net of cash acquired	-	(5,110)
Proceeds on sale of subsidiary	-	4,500
<b>Net cash (outflow)/inflow from investing activities</b>	<b>(487,161)</b>	<b>289,748</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Dividends paid	(210,102)	(340,362)
Dividends paid by subsidiary to non-controlling interest	(2,137)	(1,847)
Purchase of treasury shares	(63,672)	-
Repayment of subordinated debt	-	(10,371)
<b>Net cash outflow from financing activities</b>	<b>(275,911)</b>	<b>(352,580)</b>
Effect of changes in foreign exchange rate on cash and cash equivalents	15,347	4,174
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>273,259</b>	<b>11,693</b>
<b>CASH AND CASH EQUIVALENTS, beginning of period</b>	<b>342,101</b>	<b>330,409</b>
<b>CASH AND CASH EQUIVALENTS, end of period</b>	<b>615,360</b>	<b>342,101</b>

On behalf of the Management:

Mikheil Lomtadze  
Chairman of the Management Board

Tengiz Mosidze  
Chief Financial Officer

Nailya Ualibekova  
Chief Accountant

The notes on pages 12-70 form an integral part of these consolidated financial statements.

# Kaspi.kz Joint Stock Company

## Notes to Consolidated Financial Statements For the Year Ended 31 December 2022

*(in millions of KZT, except for earnings per share which are in KZT)*

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### 1. Corporate information

#### Overview

Kaspi.kz operates the Kaspi.kz Super App for consumers, the leading mobile app in Kazakhstan and the Kaspi Pay Super App for merchants. Our Super App's are the gateway to all Kaspi.kz's digital products and services.

Through our Super App's users can access Kaspi.kz's Payments, Marketplace and Fintech Platforms. The popularity of the Kaspi.kz Super App has helped each platform achieve market leadership.

Platform products are highly relevant to the daily lives of users and the growth and development of one service is designed to contribute to the growth and development of other services, creating powerful network effects. Our integrated proprietary payments network allows consumers and merchants to transact fully between themselves.

Our mission is to improve people's lives by developing innovative products and services.

Going forward our strategy is to maintain a singular focus on the development of innovative digital products around regular needs of our consumers and merchants. Our technologically advanced products transform the way consumers pay, shop and manage their personal finances, help merchants manage and grow their businesses and allow us to make a significant contribution to the digital transformation of daily life in Kazakhstan.

#### Kaspi.kz Segments

Kaspi.kz is comprised of the following three market leading platforms centered around our customers' everyday needs:

- *Payments Platform* connects our customers, which consist of both consumers and merchants, to facilitate cashless, digital transactions. We offer our customers a proprietary technology platform to both pay and receive payments for goods and services, as well as to transfer and withdraw money. Consumers can transact with merchants and amongst themselves using services including the Kaspi.kz Super App, Kaspi QR Scan to Pay, Kaspi Gold debit and virtual card, or any bank card. Merchants can accept payments from consumers using the Kaspi Pay Super App, POS Solutions, Kaspi QR Checkout, Kaspi Bill Payments and Kaspi B2B, amongst a wide suite of other products.

In Ukraine, we operate Portmone Group which facilitates online payments between consumers and merchants.

- *Marketplace Platform* connects merchants and consumers enabling merchants to increase their sales and consumers to buy a broad selection of products and services offered by a variety of merchants. We help merchants increase their sales by linking them to our technology, Payments Platform, Buy Now Pay Later consumer finance products, marketing and Kaspi Smart Logistics. Fulfilment options include in-store pick up, delivery by merchants, Kaspi Postomat and delivery powered by Kaspi.kz.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

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In 2020 we launched Kaspi Travel LLC, offering domestic, international flight tickets and domestic rail bookings through our Super App.

In 2021 we launched Kaspi e-Grocery, in conjunction with Magnum, Kazakhstan's largest food retail chain.

In Azerbaijan, we operate a marketplace platform encompassing the country's leading real estate, new and used cars, new and used goods mobile classified apps.

- *Fintech Platform* enables customers to manage their personal finances online and access consumer finance and deposit products primarily through the Kaspi.kz Super App. Our Buy Now Pay Later consumer finance products are also strategically integrated around the product and merchant selection on our Marketplace Platform. This allows customers to shop and access financing seamlessly and then pay over time in affordable monthly installments. In the second half of 2020 we broadened our Fintech proposition to include working capital and micro finance products for merchants and these products continue to scale rapidly.

#### Information about the group of companies

Kaspi.kz Joint Stock Company ("the Company") was incorporated in the Republic of Kazakhstan in 2008. The Company is regulated by the National Bank of the Republic of Kazakhstan ("NBRK") and the Agency of the Republic of Kazakhstan for Regulation and Development of Financial Market ("the FMRDA"). The registered address of the Company is 154A, Nauryzbai Batyr street, Almaty, 050013, the Republic of Kazakhstan.

On 8 October 2021, the Company acquired 100% of Portmone Group. This transaction was accounted as an asset acquisition as the Group did not acquire any substantive processes or activities that would constitute a "business". Substantially all of the consideration paid has been allocated to the cost of intangible assets acquired, which is mainly represented by its customer base and software.

On 21 January 2022, Kaspi Cloud LLC, a separate legal entity fully owned by Kaspi Office LLC, was established. Kaspi Cloud LLC is providing data center services to other companies of the Group, that support the storage, maintenance and processing of information using server software and equipment.

On 12 December 2022, the Company acquired 100% of Kaspi Office 2 LLC. This transaction was accounted as an asset acquisition, as the concentration test applied in accordance with IFRS 3 "*Business Combinations*" indicated that substantially all of the gross assets' fair value acquired are concentrated in a single identifiable asset, represented by one of the Group's office buildings in Almaty. As such, the acquired assets are determined not to be a business. Substantially all of the consideration paid has been allocated to the cost of real estate acquired and liabilities assumed.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

*(in millions of KZT, except for earnings per share which are in KZT)*

Kaspi.kz Joint Stock Company is the parent of the following directly and indirectly held subsidiaries:

<b>Subsidiary</b>	<b>Type of operation</b>	<b>Country of operation</b>	<b>Ownership as at 31 December 2022</b>	<b>Ownership as at 31 December 2021</b>
Kaspi Pay LLC	Payment processing services	Kazakhstan	Directly (100%)	Directly (100%)
Kaspi Shop LLC	E-commerce	Kazakhstan	Directly (100%)	Directly (100%)
Kaspi Travel LLC	Online travel	Kazakhstan	Directly (100%)	Directly (100%)
Kaspi Bank JSC	Banking	Kazakhstan	Indirectly (98.95%)	Indirectly (98.95%)
ARK Balance LLC	Distressed asset management	Kazakhstan	Indirectly (100%)	Indirectly (100%)
Kaspi Office LLC	Real estate	Kazakhstan	Directly (100%)	Directly (100%)
Kaspi Group JSC	Holding Company	Kazakhstan	Directly (100%)	Directly (100%)
Digital Classifieds LLC	E-commerce	Azerbaijan	Indirectly (100%)	Indirectly (100%)
Portmone Group	Payment processing services	Ukraine	Indirectly (100%)	Indirectly (100%)
Kaspi Cloud LLC	Storage and processing of information	Kazakhstan	Indirectly (100%)	-
Kaspi Office 2 LLC	Real estate	Kazakhstan	Indirectly (100%)	-

The shareholders' structure was as follows:

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>%</b>	<b>%</b>
<b>Ultimate shareholders:</b>		
Baring Vostok Funds	28.80	28.71
Mikheil Lomtadze	24.55	23.30
Vyacheslav Kim	23.35	24.13
Public Investors	20.18	21.01
Management	3.12	2.85
<b>Total</b>	<b>100.00</b>	<b>100.00</b>



## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

*(in millions of KZT, except for earnings per share which are in KZT)*

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#### Operating environment

Emerging markets such as Kazakhstan are subject to different risks than more developed markets, including economic, political and social, legal and legislative risks. Laws and regulations affecting businesses in Kazakhstan continue to change rapidly, tax and regulatory frameworks are subject to varying interpretations. The future economic direction of Kazakhstan is heavily influenced by the fiscal and monetary policies adopted by the government, together with developments in the legal, regulatory, and political environment. Because Kazakhstan produces and exports large volumes of oil and gas, its economy is particularly sensitive to the price of oil and gas on the world market.

During January 2022 in Kazakhstan a number of facilities were looted and damaged, including facilities of the Group. To respond to these events, the Government imposed a two-week state of emergency throughout the territory of Kazakhstan and introduced certain restrictions on movement of the population and activities of entities in certain locations. Although our Mobile App continued to operate, there were significant limitations on internet access throughout Kazakhstan, which led to disruption of online transactions. Financial organisations limited their operations for the period of the state of emergency. Due to these events, losses of the Company were around KZT 690 million, recognised in technology & product development expenses.

In response to the economic implications of January events, the Government launched several initiatives. A special charitable fund "For the People of Kazakhstan", which is funded from private and public sources, was established to support citizens of Kazakhstan in the field of healthcare, education and provide other social support. The Group contributed KZT 10 billion to the fund, recognised in sales & marketing expenses.

On 24 February 2022, due to external geopolitical situation, the NBRK has set the base rate at 13.5% p.a. with a corridor of +/-1p.p. As at 31 December 2022, the NBRK's base rate was set at 16.75 % p.a. with a corridor of +/- 1p.p. In order to maintain the stability of the financial market and support the attractiveness of tenge deposits, the Government has announced the protection program for tenge deposits, under which tenge deposits of individuals will be provided with compensation from Government budget resources equal to 10% of savings as at 23 February 2022.

The changes in the operating environment caused by the geopolitical situation have had insignificant and limited impact on the Group's operations. The Group has limited exposure to Ukraine mostly via its subsidiary – Portmone Group, which represents around 0.1% of the Group's total assets as at 31 December 2022 and 0.06% of the Group's net income for the year ended 31 December 2022. Portmone Group continues to operate in the normal course of its business.

The anti-Russian sanctions have had insignificant and limited impact on the Group's currency and credit risks due to insignificant amounts of balances on current accounts in banks of Russian Federation and securities of issuers of Russian Federation. Management of the Group is monitoring developments in the economic and political situation, including for publicly available sanctions risks and takes measures it considers necessary to support the sustainability and development of the Group's business for the foreseeable future.

# Kaspi.kz Joint Stock Company

## Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

*(in millions of KZT, except for earnings per share which are in KZT)*

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The Management's analysis of the Group's liquidity and capital position as at 31 December 2022 demonstrates that the Group has sufficient liquidity buffer and will continue to comply with regulatory requirements, including liquidity risk and capital adequacy ratios, for the foreseeable future. The Group has reflected the most recent macroeconomic outlooks, as well as actual customers' loan repayment statistics in its ECL estimates.

These consolidated financial statements were approved by the Chairman of the Management Board, the Chief Financial Officer and the Chief Accountant on 24 February 2023 and will be provided to the shareholders for approval at the annual general meeting of shareholders in accordance with the requirements of the legislation of the Republic of Kazakhstan.

## 2. Basis of presentation

### Foreign currency translation

For the purpose of the consolidated financial statements, the results and financial position of each group company are expressed in Kazakhstani tenge which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

The individual financial statements of each group company are presented in the currency of the primary economic environment in which it operates (its functional currency). In preparing the financial statements of each individual entity, monetary assets and liabilities denominated in currencies other than the entity's functional currency (foreign currencies) are translated at the appropriate spot rates or exchange rates prevailing at the reporting date. Transactions in foreign currencies are initially recorded at their spot rates at the date of the transaction.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

### Rates of exchange

The exchange rates at the period-end used by the Group in the preparation of the consolidated financial statements are as follows:

	<b>31 December 2022</b>	<b>31 December 2021</b>
KZT/USD	462.65	431.80
KZT/EUR	492.86	489.10

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# Kaspi.kz Joint Stock Company

## Notes to Consolidated Financial Statements (Continued)

For the Year Ended 31 December 2022

*(in millions of KZT, except for earnings per share which are in KZT)*

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### Going concern

These consolidated financial statements have been prepared on the assumption that the Group is a going concern, as the Group has the resources to continue in operation for the foreseeable future. In making this assessment, the management has considered a wide range of information in relation to present and future economic conditions, including projections of cash flows, profit and capital resources.

## 3. Significant accounting policies

### Basis of accounting

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

The Group and its subsidiaries maintain their accounting records in accordance with IFRS. The consolidated financial statements have been prepared on the historical cost basis, except for the revaluation of certain properties and financial instruments that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies below. The Group presents its statement of financial position in order of liquidity.

### Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense is not offset in the consolidated statement of profit or loss unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group.

The principal accounting policies adopted are set out below.

### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company has power over the investee; is exposed, or has rights, to variable returns from its involvement with the investee; and has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

## **Kaspi.kz Joint Stock Company**

### **Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022**

*(in millions of KZT, except for earnings per share which are in KZT)*

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When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary.

#### **Non-controlling interests**

Non-controlling interests represent the portion of profit or loss and net assets of subsidiaries not owned, directly or indirectly, by the Company. Non-controlling interests are presented separately in the consolidated statement of profit or loss and within equity in the consolidated statement of financial position, separately from parent shareholders' equity.

#### **Leases**

##### *The Group as lessee*

The Group as lessee recognises a right-of-use asset and a corresponding liability to pay future rentals on the consolidated statement of financial position. The asset will be amortised over the shorter of the length of the lease and the useful economic life, subject to review for impairment, and the liability is measured at the present value of future lease payments discounted at the applicable incremental borrowing rate.

The Group recognises lease payments for short-term leases or leases in which the base asset has a low value as an expense during the lease period. In a long-term lease, assets are recognised at the lease start date as right-of-use and a lease liability.

A right-of-use asset is recognised in accounting at initial value inclusive of value added tax – the initial measurement of lease liabilities and lease payments as at the lease start date or before that date less lease facilitating payments received and any initial direct lease costs.

#### **Cash and cash equivalents**

Cash and cash equivalents include cash on hand, cash balances with NBRK, reverse repurchase agreements and unrestricted balances on correspondent accounts and deposits with other banks with original maturities within three months and are free from contractual encumbrances. Cash and cash equivalents are measured at amortised cost.

#### **Mandatory cash balances with NBRK**

Mandatory cash balances with NBRK represent funds in correspondent accounts with the NBRK and cash which are not available to finance the Group's day to day operations and, hence, are not considered as part of cash and cash equivalents for the purpose of the consolidated statement of cash flows.

## **Kaspi.kz Joint Stock Company**

### **Notes to Consolidated Financial Statements (Continued)**

**For the Year Ended 31 December 2022**

*(in millions of KZT, except for earnings per share which are in KZT)*

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#### **Due from banks**

In the normal course of business, the Group maintains advances and deposits for various periods of time with other banks. Due from banks initially are recognised at fair value. Due from banks are subsequently measured at amortised cost using the effective interest method, and are carried net of allowance for impairment losses.

#### **Property, equipment and intangible assets**

Property, equipment and intangible assets, except land and buildings, are carried at historical cost less accumulated depreciation and any recognised impairment loss, if any. Depreciation on assets under construction and those not placed in service commences from the date the assets are ready for their intended use.

Depreciation of property, equipment and amortisation of intangible assets is charged on the carrying value of property, equipment and intangible assets and is designed to write off assets over their useful economic lives. Depreciation has been calculated on a straight-line basis at 2% per annum for buildings and construction and 10%-33.3% for furniture and computers and intangible assets.

Leasehold improvements are amortised over the shorter of the life of the related leased asset or the lease term. Expenses related to repairs and renewals are charged when incurred and included in operating expenses in the consolidated statement of profit or loss, unless they qualify for capitalisation.

Buildings and constructions held for use in the supply of services, or for administrative purposes, are stated in the consolidated statement of financial position at their revalued amounts, being the fair value at the date of revaluation defined on the basis of market data by qualified independent appraisers, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are performed with sufficient regularity such that the carrying amounts do not differ materially from those that would be determined using fair values at the end of the reporting period.

Any revaluation increase arising on the revaluation of property is recognised and accumulated in equity, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit or loss, in which case the increase is credited to the consolidated profit or loss to the extent of the decrease previously expensed. A decrease in the carrying amount arising on the revaluation of such land and buildings is recognised in the consolidated profit or loss to the extent that it exceeds the balance, if any, held in the property revaluation reserve relating to a previous revaluation of that asset.

Depreciation on revalued buildings is recognised in profit or loss. Depreciation of property revaluation reserve is transferred from property revaluation reserve to retained earnings on an annual basis. On the subsequent sale or retirement of a revalued property, the attributable revaluation surplus remaining in the property revaluation reserve is transferred directly to retained earnings.

## **Kaspi.kz Joint Stock Company**

### **Notes to Consolidated Financial Statements (Continued)**

**For the Year Ended 31 December 2022**

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An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### **Investment property**

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes). Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment property is carried at historical cost net of accumulated depreciation and recognised impairment loss. Depreciation is calculated on a straight-line basis over the useful life of the assets.

The expenses associated with the registration of ownership, maintenance and valuation of investment property are included in the cost of sales.

The depreciation expense and payment of taxes associated with ownership of investment property are included in general and administrative expenses. Investment property is disclosed within other non-financial assets in the consolidated financial statements (Note 14).

#### **Non-current assets held for sale**

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the asset (or disposal group) is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such asset (or disposal group) and its sale is highly probable. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Group will retain a non-controlling interest in its former subsidiary after the sale.

#### **Impairment of non-financial assets**

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued)

For the Year Ended 31 December 2022

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#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

##### *Current tax*

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the consolidated statement of profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

##### *Deferred tax*

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated statements of financial position and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred income tax assets and deferred income tax liabilities are offset and reported net on the consolidated statement of financial position if:

- The Group has a legally enforceable right to set off current income tax assets against current income tax liabilities; and
- Deferred income tax assets and the deferred income tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity.

## **Kaspi.kz Joint Stock Company**

### **Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022**

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Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity, respectively.

The Group records a provision for uncertain tax positions if it is probable that the Group will have to make a payment to tax authorities upon their examination of a tax position. This provision is measured at the Group's best estimate of the amount expected to be paid. Provisions are reversed to income in provision for (recovery of) income taxes in the period in which management determines they are no longer required or as determined by statute.

#### *Operating taxes*

The Republic of Kazakhstan also has various other taxes, which are assessed on the Group's activities. These taxes are included as a component of operating expenses in the consolidated statement of profit or loss.

#### **Provisions**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that the Group will be required to settle the obligation and a reliable estimate can be made of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably. The expense relating to a provision is presented in the consolidated statement of profit or loss net of any reimbursement.

#### **Share-based compensation**

Equity-settled share-based payments ("share options") are measured at the fair value of the equity instruments at the grant date. The fair value excludes the effect of non-market-based vesting conditions.

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straightline basis over the vesting period, based on the Group's estimate of the number of equity instruments that will eventually vest. At each reporting date, the Group revises its estimate of the number of equity instruments expected to vest as a result of the effect of non-market-based vesting conditions. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to reserves.



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## Notes to Consolidated Financial Statements (Continued)

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For cash-settled share-based payments ("phantom shares"), a liability is recognised for services acquired, measured initially at the fair value of the liability. At each reporting date until the liability is settled, and at the date of settlement, the fair value of the liability is remeasured, with any changes in fair value recognised in profit or loss for the year.

### Contingencies

Contingent liabilities are not recognised in the consolidated statement of the financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognised in the consolidated statement of financial position but disclosed when an inflow of economic benefits is probable.

### Financial instruments

The Group recognises financial assets and liabilities on its consolidated statement of financial position when it becomes a party to the contractual obligation of the instrument. Regular way purchases and sales of financial assets and liabilities are recognised using settlement date accounting.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

### Financial assets

All recognised financial assets that are within the scope of IFRS 9 are required to be measured subsequently at amortised cost or fair value on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

Under IFRS 9, all debt financial assets that do not meet a "solely payment of principal and interest" ("SPPI") criterion, are classified at initial recognition as fair value through profit or loss ("FVTPL"). Under this criterion, debt instruments that do not correspond to a "basic lending arrangement", are measured at FVTPL. For debt financial assets that meet the SPPI criterion, classification at initial recognition is determined based on the business model under which these instruments are managed:

- Financial assets, other than equity investments, that are managed on a "hold to collect" basis are measured at amortised cost;
- Financial assets, other than equity investments, that are managed on a "hold to collect and for sale" basis are measured at fair value through other comprehensive income ("FVTOCI");
- Financial assets, including equity investments, that are managed on another basis, including trading financial assets, will be measured at FVTPL.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

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Equity financial assets are required to be classified at initial recognition as FVTPL unless an irrevocable designation is made to classify an instrument as FVTOCI. For equity investments classified as FVTOCI, all realised and unrealised gains and losses, except for dividend income, are recognised in other comprehensive income with no subsequent reclassification to profit or loss.

Financial assets, other than equity investments, that are measured subsequently at amortised cost or at FVTOCI are subject to impairment.

After initial measurement, amortised cost financial assets are measured using the effective interest rate method, less any impairment losses. The fair value of FVTPL and FVTOCI financial assets is determined under IFRS 13 "Fair Value Measurement" ("IFRS 13"). The fair value gains or losses for FVTPL are recognised in the statement of profit or loss and for FVTOCI are recognised in the other comprehensive income, until these instruments are disposed.

Equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of each reporting period. These instruments are accounted for at fair value under IFRS 9. The Group has designated these investments in equity instruments at FVTOCI as the Group plans to hold them in the long term for strategic reasons.

The Group enters into a variety of derivative financial instruments to manage its exposure to interest rate and foreign exchange rate risk, including foreign exchange forward contracts, interest rate swaps and cross currency swaps. All derivative financial instruments are classified as held for trading and measured at fair value through profit or loss and are not designated for hedge accounting.

#### **Expected credit loss ("ECL") measurement – definitions**

ECL is a probability-weighted measurement of the present value of future cash shortfalls (i.e., the weighted average of credit losses, with the respective risks of default occurring in a given time period used as weights). An ECL measurement is unbiased and should be determined by evaluating a range of possible outcomes.

An ECL measurement is based on four components used by the Group:

- *Exposure at Default ("EAD")* – an estimate of exposure at a future default date, taking into account expected changes in exposure after the reporting date, including repayments of principal and interest, and expected drawdowns on committed facilities.
- *Probability of Default ("PD")* – an estimate of the likelihood of default to occur over a given time period.
- *Loss Given Default ("LGD")* – an estimate of a loss arising on default. It is based on the difference between contractual cash flows due and those that the lender would expect to receive, including from any collateral. It usually expressed as a percentage of EAD.
- *Discount Rate* – a tool to discount an expected loss from the present value at the reporting date. The discount rate represents the effective interest rate ("EIR") for the financial instrument or an approximation thereof.

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### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

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#### **Default and credit-impaired assets**

The financial asset is considered to be in default, or credit impaired, when it meets one or more of the following criteria:

*For individually significant loans (except interbank exposures):*

- The borrower is more than 60 days past due on its contractual payments (regulatory definition of default for individually significant loans);
- Significant deterioration of the borrower's operating results;
- The bank has sold the borrower's debt with losses;
- The loan has experienced a forced restructuring due to deterioration in the borrower's creditworthiness;
- The misuse of borrowed funds;
- The borrower is deceased (retail loans);
- The borrower is insolvent (bankruptcy) for corporate customers;
- The borrower's debt was partially or fully written off due to a significant increase in credit risk.

*For homogeneous loans:*

- The borrower is more than 90 days past due on its contractual payments;
- The bank has sold the borrower's debt with losses;
- The loan had experienced a forced restructuring due to a deterioration in borrower creditworthiness;
- The borrower is deceased (retail loans);
- The borrower's debt was partially or fully written off due to a significant increase in credit risk.

*For other financial assets, debt securities and due from banks:*

- The counterparty or issuer rated at C or less;
- The counterparty or issuer is more than 30 days past due;
- The counterparty or issuer has significant deterioration of operating results.

#### **Significant increase in credit risk ("SICR")**

The SICR assessment is performed on an individual basis and on a portfolio basis. SICR for individually significant loans is assessed on an individual basis by monitoring the triggers stated below. The criteria used to identify a SICR are monitored and reviewed periodically for appropriateness by the Group's risk department.

The Group considers a financial instrument to have experienced a SICR when one or more of the following quantitative, qualitative or subsidiary criteria have been met:

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

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For individually significant loans:

- Increase in lifetime probability of default over defined thresholds;
- The number of days past due is higher than 30 but lower than 60;
- The increase in credit risk, expressed in the relative threshold based on internal ratings is significant. SICR is determined based on the comparison date and credit risk rating as of the reporting date for each financial asset individually.

For homogeneous loans:

- Increase in lifetime probability of default over defined thresholds;
- The number of days past due is more than 30 but less than 90;
- External factors affect the solvency of individual groups of individuals (such as natural disasters, closure of the city-forming enterprise in the region, etc.).

For other financial assets, debt securities and due from banks:

- Deterioration of the counterparty's or issuer's rating by 4 notches;
- Deterioration of the counterparty's or issuer's rating up to CCC+;
- Deterioration of operating results of the counterparty or issuer.

### **ECL measurement – description of estimation techniques**

#### *General principle*

For financial assets that are not purchased or originated credit impaired ("POCI") assets ECLs are generally measured based on the risk of default over one of two different time periods, depending on whether the borrower's credit risk has increased significantly in a three-stage model for ECL measurement:

Stage 1: a group of financial instruments for which no significant increase in the credit risk level has been recorded since initial recognition and provisions for this group are created as 12-month ECL, and interest income is calculated based on the gross carrying amount of the financial asset.

Stage 2: a group of financial instruments for which a significant increase in the credit risk level has been recorded since the initial recognition and provisions for which equal ECL for the instrument's lifetime, and interest income is calculated based on the gross carrying amount of the financial asset.

Stage 3: a group of credit-impaired financial instruments, for which provisions equal the ECL amount for the instrument's lifetime, and interest income is accrued based on the carrying amount of the asset, net of the loss allowance.

ECL for POCI financial assets is always measured on a lifetime basis (Stage 3), and at the reporting date, the Group only recognises the cumulative changes in lifetime expected credit losses since initial recognition.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

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The Group performs individual assessments for credit-impaired loans.

The Group performs assessments on a portfolio basis for retail loans and loans issued to small and medium entities ("SMEs"). This approach incorporates aggregating the portfolio into homogeneous segments based on borrower-specific information, such as delinquency, historical data on losses and forward-looking macroeconomic information.

#### *Macroeconomic overlay and macroeconomic scenarios*

The Group incorporates forward looking information in its impairment calculations via macroeconomic models, which leads to a direct adjustment of default probabilities. Since the Group cannot predict the future realisation of these macroeconomic parameters, it uses three scenarios - a base scenario, an optimistic scenario and a pessimistic scenario. The latter two scenarios are linked to a weight of 17% and 33% (31 December 2021: 12% and 23%). The base scenario has an attached weight of 50% (31 December 2021: 65%) in the calculation. For each scenario a set of values for the relevant macroeconomic variables is used as an input for the macroeconomic model, which subsequently is applied to adjust the relevant input parameter.

#### *The List of Macroeconomic Indicators*

- Change of nominal exchange rate USD/KZT;
- Unemployment.

Based on the results of annual ECL model validation results, conducted during 4th quarter 2022, the Group introduced a number of changes based on behaviour of our portfolios. The main changes were associated with portfolio segmentation and the replacement of a key macroeconomic indicator. Merchant and micro business finance loans were launched in late 2020 and as the statistical data has become available, we have created a new portfolio segment to reflect this. Real GDP growth was replaced by nominal USD/KZT exchange rate, due to the loss of descriptive power of the former and increase in descriptive power of the latter. The weights of forecasted scenarios were reassessed accordingly. Changes to the model in aggregate led to a change in the probability of default values. The effect on ECL was equivalent to a KZT 5,405 million decrease in loss allowance as at 31 December 2022.

#### *ECL measurement – description of estimation techniques*

*Principles of individual assessment* – ECL assessments on an individual basis are done by weighting the estimates of credit losses for different possible outcomes against the probabilities of each outcome. The Group defines three possible outcomes for each loan.

*Principles of portfolio assessments* – to assess the staging of exposure and to measure a loss allowance on a collective basis, the Group combines its exposures into segments on the basis of shared credit risk characteristics, so that exposure to risk within a group are homogeneous.

Examples of shared characteristics include product type and the amount of debt.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

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Two types of PDs are used to calculate ECLs: 12-month and lifetime PD:

- 12-month PDs – the estimated probability of a default occurring within the next 12 months (or over the remaining life of a financial instrument if less than 12 months). This parameter is used to calculate 12-month ECLs. An assessment of a 12-month PD is based on the latest available historical default data and adjusted for forward-looking information;
- Lifetime PDs – the estimated probability of a default occurring over the remaining life of a financial instrument. This parameter is used to calculate lifetime ECLs. An assessment of a lifetime PD is based on the latest available historic default data and adjusted for forward looking information.

To calculate Lifetime PD, the Group uses different statistical approaches depending on the segment and product type, such as the extrapolation of 12-month PDs based on migration matrixes, developing lifetime PD curves based on the historical default data, hazard rate approach or other.

LGD represents the Group's expectation of the extent of loss on a defaulted exposure and assessed on a collective basis based on the latest available recovery statistics.

For unsecured loans Group calculates LGD based on historical NPL collection statistics. For loans secured by cars, real estate, cash and liquid securities, the Group calculates LGD based on specific collateral characteristics, such as projected collateral values, historical sales discounts and other factors.

#### **Modification of loans to customers**

The Group modifies loans to customers in temporary financial difficulty in order to allow a borrower to recover solvency. Modification of loans is provided in the form of short-term revision of loan terms and may include the reduction of interest rate, reduction of monthly payment amount, extension of the loan term, or a combination of these measures that do not lead to derecognition of the financial asset. After the recovery period, ordinary contractual terms are to be applied. The recovery period is agreed in the modification terms, but in most cases is set for 6 months.

Modification of loan is provided only once and to the borrowers with overdue less than 90 days on a modification date, where sufficient grounds exist to support its recoverability. During the recovery period, such modified loans are classified to Stage 3, with corresponding increase in loss allowance. After the recovery period, such modified loans are allocated to the relevant impairment category, based on its days past due and impairment methodology.

# Kaspi.kz Joint Stock Company

## Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

*(in millions of KZT, except for earnings per share which are in KZT)*

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### **Restructuring of loans to customers**

The Group restructures loans of the defaulted borrowers by providing interest free extended schedule. New schedule of a loan have an annuity structure with no grace period. The Group derecognises loan to a customer, when the terms of such loan have been substantially renegotiated (difference between the adjusted discounted present value and the original carrying amount of the loan is greater than 25 percent). Such newly recognised restructured loans are deemed to be POCI (purchased or originated credit impaired). The difference recognised as a derecognition gain or loss, to the extent that an impairment loss has not already been recorded. The Group classifies restructured loans to Stage 3 for at least 1 year, when the terms of such loan have been renegotiated not substantially.

### **Write off of loans to customers**

Loans are written off against the allowance for impairment losses. The decision to write off is taken by the Credit Committee for loans overdue more than 1,080 days, which is in line with the Group's collection procedures and statistics. However write off of loans does not indicate that no other actions will be undertaken to collect the loans. As at 31 December 2021 loans that were overdue more than 761 days were written off. To reflect improved collection results and higher cash flow expectations, as at 31 December 2022 the Group has recovered on balance sheet previously written-off loans that were overdue up to 1,080 days. Recoveries of amounts previously written off are reflected as an offset to the charge for impairment of financial assets in the consolidated statement of profit or loss in the period of recovery.

### **Derecognition of financial assets**

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss. On derecognition of a financial asset other than in its entirety, the Group allocates the previous carrying amount of the financial asset between the part it continues to recognise under continuing involvement, and the part it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer.

### **Financial liabilities**

Financial liabilities, such as due to banks, customer accounts, debt securities issued, subordinated debt and other financial liabilities are initially recognised at fair value. Subsequently amounts due are stated at amortised cost and any difference between carrying and redemption value is recognised in the consolidated statement of profit or loss over the period of the borrowings using the effective interest method as a component of interest expense.

## **Kaspi.kz Joint Stock Company**

### **Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022**

*(in millions of KZT, except for earnings per share which are in KZT)*

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#### **Derecognition of financial liabilities**

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled, or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in the consolidated statement of profit or loss.

#### **Recognition of interest income and expense**

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income and expense are recognised on an accrual basis using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability (or group of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial instrument or, (where appropriate) a shorter period to the gross carrying amount.

Interest earned on assets at fair value is classified within interest income.

Fees and commissions that are included in the effective interest rate are recognised in accordance with IFRS 9, all other fees and commissions are accounted for in accordance with IFRS 15.

#### **Revenue recognition**

The Group recognised revenue from the following major sources:

Fees & commissions revenue mainly includes banking service fees and commissions. Banking service fees and commissions are recognised over a period in which the related service is provided, typically monthly, and include the following services of Kaspi.kz, such as access to wide network of Kaspi ATMs with free cash withdrawals up to certain limits, 24-hour service line support, charge-free transfers between Kaspi clients' accounts and bill payments for services via kaspi.kz website and mobile application, SMS and mobile push notification services.

Seller fees includes fees paid by merchants from shopping transaction originated during both online and in store shopping. The Group earns seller fees when transactions are completed on the Marketplace Platform and are generally determined as a percentage based on the value of merchandise and services being sold by merchants. Seller fees are recognised when the services are rendered, which generally occurs upon delivery of the related products and services to the customer.



## **Kaspi.kz Joint Stock Company**

### **Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022**

*(in millions of KZT, except for earnings per share which are in KZT)*

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The Group earns transaction and membership revenues when processing payments/transactions and engaging customers in Kaspi.kz Super App. This includes transaction fees paid by merchants when the Group enables various payment and purchase transactions. Transaction fees charged to customers for processing services such as cash withdrawals over certain limits and P2P (peer-to-peer) money transfers to other banks' cards and worldwide. Such fees are recognised when the associated service is satisfied, which normally occurs at the point in time the service is requested by client and provided by the Group.

Membership fee revenue is deferred and recognised over the terms of the applicable memberships, typically for one year, on a straight-line basis. Membership fees are paid on a monthly/quarterly basis or paid up front at the beginning of the applicable membership period by customers and merchants for accessing various Kaspi.kz services. Memberships are cancellable and non-refundable.

Rewards are designed to change customer behavior and promote daily use of our Super App and ensure growth in customer engagement across all our platforms. Retail customers of the Group accumulate bonuses for purchases/transactions made with merchants that are also customers of the Group. Retail customers can then use bonuses earned for future purchases/transactions. Future financial costs due to the bonuses granted are considered paid to customers, and according to IFRS 15 "*Revenue from contracts with customers*" these expenses are presented as an adjustment to revenue.

#### **Share capital and share premium**

Contributions to share capital are recognised at cost. Non-cash contributions are not included into the share capital until realized in cash.

Costs directly attributable to the issue of new shares, other than on a business combination, are deducted from equity net of any related income taxes.

Treasury shares repurchased from shareholders are recognised at cost of acquisition. When such repurchased treasury shares are further sold, any difference between their selling price and the cost of acquisition is charged to share capital (if positive) or to retained earnings (if negative). Where repurchased treasury shares are retired, the carrying value thereof is reduced by the amount paid by the Group at repurchase thereof, with the share capital respectively reduced by the par value of such retired shares restated, where applicable, for inflation, and the resulting difference is charged to retained earnings.

Dividends on ordinary shares are recognised in equity as a reduction in the period in which they are declared. Dividends that are declared after the reporting date are treated as a subsequent event under IAS 10 "*Events after the Reporting Period*" ("IAS 10") and disclosed accordingly.

#### **Equity reserves**

The reserves recorded in equity (other comprehensive income) on the Group's consolidated statement of financial position include revaluation reserve of financial assets and other reserves, which comprise changes in fair value of financial assets at FVTOCI and allowance for impairment losses for debt instruments measured at FVTOCI, and foreign currency translation reserve, which is used to record exchange differences arising from the translation of the net investment in foreign operation.

## **Kaspi.kz Joint Stock Company**

### **Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022**

*(in millions of KZT, except for earnings per share which are in KZT)*

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#### **Retirement and other benefit obligations**

In accordance with the requirements of the Republic of Kazakhstan in which the Group operates, certain percentages of pension payments are withheld from total disbursements to staff to be transferred to pension fund, such that a portion of salary expense is withheld from the employee and instead paid to a pension fund on behalf of the employee. This expense is charged to the consolidated statement of profit or loss in the period in which the related salaries are earned. Upon retirement, all retirement benefit payments are made by the pension fund. The Group does not have any pension arrangements separate from the pension system of the Republic of Kazakhstan. In addition, the Group has no post-retirement benefits or other significant compensated benefits requiring accrual.

#### **Areas of significant management judgment and sources of estimation uncertainty**

The preparation of the Group's consolidated financial statements requires management to make estimates, judgments and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### **Critical judgments in applying accounting policies**

The critical judgments, apart from those involving estimations (see below), that the Group management has made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements. Significant judgments have been made in the business model assessment, significant increase in credit risk, models and assumptions used which are discussed in Note 3 below.

#### **Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

## **Kaspi.kz Joint Stock Company**

### **Notes to Consolidated Financial Statements (Continued)**

#### **For the Year Ended 31 December 2022**

*(in millions of KZT, except for earnings per share which are in KZT)*

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#### *Assessment of significant increase of credit risk*

As explained in Note 3, ECL are measured as an allowance equal to 12-month ECL for Stage 1 assets, or lifetime ECL assets for Stage 2 or Stage 3 assets. An asset moves to Stage 2 when its credit risk has increased significantly since initial recognition. IFRS 9 does not define what constitutes a significant increase in credit risk. In assessing whether the credit risk of an asset has significantly increased the Group takes into account qualitative and quantitative reasonable and supportable forward looking information.

#### *Incorporation of forward looking information*

When measuring ECL the Group uses reasonable and supportable forward looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect credit risk. Refer to Note 26 for more details, including analysis of the sensitivity of the reported ECL to changes in estimated forward looking information.

#### *Models and assumptions used*

The Group uses various models and assumptions in measuring fair value of financial assets as well as in estimating ECL. Judgement is applied in identifying the most appropriate model for each type of asset, as well as for determining the assumptions used in these models, including assumptions that relate to key drivers of credit risk. See Note 26 for more details on ECL and Note 24 for more details on fair value measurement.

#### *Fair value measurement and valuation process*

In estimating the fair value of a financial asset or a liability, the Group uses market-observable data to the extent it is available. Where such Level 1 inputs are not available, the Group uses valuation models to determine the fair value of its financial instruments. Refer to Note 24 for more details on fair value measurement.

The Group considers that the accounting estimate related to valuation of financial instruments where quoted markets prices are not available is a key source of estimation uncertainty because: (i) it is highly susceptible to change from period to period because it requires management to make assumptions about interest rates, volatility, exchange rates, the credit rating of the counterparty, valuation adjustments and specific feature of the transactions and (ii) the impact that recognising a change in the valuations would have on the assets reported on its consolidated statement of financial position as well as its profit or loss could be material.

Had the management used different assumptions regarding the interest rates, volatility, exchange rates, the credit rating of the counterparty and valuation adjustments, a larger or smaller change in the valuation of financial instruments where quoted market prices are not available, would have resulted that could have had a material impact on the Group's reported net income.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

#### Adoption of new and revised Standards

##### New and revised IFRS Standards that are effective for the current year

The following amendments and interpretations are effective for the Group effective 1 January 2022:

Amendments to IAS 16	<i>Property, Plant and Equipment — Proceeds before Intended Use</i>
Annual Improvements to IFRS Standards 2018–2020 (May 2020)	<i>Annual Improvements to IFRS Standards 2018–2020 (May 2020)</i>
Amendments to IFRS 3 (May 2020)	<i>Reference to the Conceptual Framework</i>
Amendments to IAS 37 (May 2020)	<i>Onerous Contracts - Cost of Fulfilling a Contract</i>

The above standards and interpretations were reviewed by the Group's management, and determined to not have a significant effect on the consolidated financial statements of the Group.

##### New and revised IFRS Standards in issue but not yet effective

At the date of authorisation of these financial statements, the Group has not applied the following new and revised IFRS Standards that have been issued but are not yet effective:

<u>New or revised standard or interpretation</u>	<u>Applicable to annual reporting periods beginning on or after</u>
Amendments to IAS 1 – Classification of liabilities as current or non-current	1 January 2023
Amendments to IAS 1 – Classification of Liabilities as Current or Non-current — Deferral of Effective Date	1 January 2023
Amendments to IAS 1 and IFRS Practice Statement 2 – "Disclosure of Accounting Policies"	1 January 2023
Amendments to IAS 12 Deferred Tax Relating to Assets and Liabilities Arising from a Single Transaction	1 January 2023
Amendments to IAS 8 – "Definition of Accounting Estimates"	1 January 2023
Amendment to IFRS 16 – Lease Liability in a Sale and Leaseback	1 January 2024
Amendments to IAS 1 – Non-current Liabilities with Covenants	1 January 2024

The management does not expect that the adoption of the Standards listed above to have a material impact on the consolidated financial statements of the Group in future periods.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued)

For the Year Ended 31 December 2022

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#### 4. Revenue

Revenue includes interest revenue, fees & commissions, seller fees, transaction & membership revenue, rewards and other gains (losses). Rewards earned by retail customers of the Group are deducted from revenue.

	Year ended 31 December 2022	Year ended 31 December 2021
<b>REVENUE</b>	<b>1,270,592</b>	<b>884,822</b>
Interest revenue	574,426	422,075
Fees & commissions	226,540	191,831
Seller fees	236,884	151,742
Transaction & membership revenue	261,318	175,901
Rewards	(44,960)	(51,981)
Other gains (losses)	16,384	(4,746)

Revenue by segments for the years ended 31 December 2022 and 2021 is presented below:

	Year ended 31 December 2022	Year ended 31 December 2021
<b>Marketplace</b>	<b>239,609</b>	<b>153,604</b>
Seller fees	236,884	151,742
Other gains (losses)	2,725	1,862
<b>Payments</b>	<b>333,343</b>	<b>217,085</b>
Transaction & membership revenue	256,750	166,449
Interest revenue	76,593	50,636
<b>Fintech</b>	<b>745,023</b>	<b>566,114</b>
Interest revenue	500,256	371,439
Fees & commissions	226,540	191,831
Transaction & membership revenue	4,568	9,452
Other gains (losses)	13,659	(6,608)
Intergroup	(2,423)	-
<b>Segment Revenue</b>	<b>1,315,552</b>	<b>936,803</b>
Rewards	(44,960)	(51,981)
<b>REVENUE</b>	<b>1,270,592</b>	<b>884,822</b>

Interest revenue includes interest originated from financing of customers through the Kaspi.kz Super App or from financing purchases on the Marketplace Platform, third party merchant sites and third-party mobile apps. It also includes interest revenue from securities and deposits placed with banks. Intergroup represents Payments interest revenue that was offset by Fintech interest expenses (part of the Fintech Cost of Revenue) due to Fintech loans being partially funded from Payments' interest free balances.

Fees & commissions revenue mainly includes banking service fees and commissions, which are paid by customers on a monthly basis.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

Seller fees includes fees paid by merchants from shopping transactions originated on the Marketplace Platform. The Group earns seller fees when transactions are completed and are generally determined as a percentage based on the value of merchandise and services being sold by merchants. Seller fees also include Kaspi Travel revenue, revenue from delivery and marketing services paid by Marketplace merchants.

The Group earns Transaction revenue at point in time when processing payments for regular household needs, payments for purchases both online and in-store, other debit card transactions, online money wire transfers both inside the country and globally, and transactions by SME and corporate customers. Since the 4th quarter of 2021 Payment Platform also includes transaction revenue from our payments business in Ukraine. For the years ended 31 December 2022 and 2021, the Transaction revenue was KZT 243,630 million and KZT 156,738 million, respectively.

Membership revenue is earned over time and includes annual fees earned during the years ended 31 December 2022 and 2021 of KZT 17,688 million and KZT 19,163 million, respectively, paid by individual customers, SME and corporate customers for use of Kaspi.kz products and services.

Other gains (losses) are mainly due to net gains (losses) on foreign exchange operations and financial assets and liabilities at FVTPL. For the years ended 31 December 2022 and 2021, the net gain (loss) on foreign exchange operations were KZT 1,377 million and KZT (656) million, respectively. For the years ended 31 December 2022 and 2021, the net gain (loss) on financial assets and liabilities at FVTPL were KZT 11,471 million and KZT (7,066) million, respectively. It also includes revenue from Digital Classifieds LLC in the Republic of Azerbaijan.

## 5. Segment Reporting

The Group reports its business in three operating segments. The following tables present the summary of each segment's revenue, net revenue and net income:

	Year ended 31 December 2022	Year ended 31 December 2021
<b>SEGMENT REVENUE</b>	<b>1,315,552</b>	<b>936,803</b>
Marketplace	239,609	153,604
Payments	333,343	217,085
Fintech	745,023	566,114
Intergroup	(2,423)	-
<b>SEGMENT NET REVENUE</b>	<b>931,941</b>	<b>691,941</b>
Marketplace	213,835	142,354
Payments	303,407	195,205
Fintech	414,699	354,382
<b>NET INCOME</b>	<b>588,844</b>	<b>435,214</b>
Marketplace	152,248	99,716
Payments	199,489	126,653
Fintech	237,107	208,845

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued)

For the Year Ended 31 December 2022

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We have designed Kaspi Bonus as a tool to increase cross-platform customer engagement and promote daily use of our Super App. As a result, for management reporting and for segment reporting purposes we continue to account for rewards as selling and marketing expenses and allocate accordingly.

Expenses associated with share-based compensation are recognised across the segments. The following table presents the summary of share-based compensation expense by segments:

	Year ended 31 December 2022	Year ended 31 December 2021
<b>SHARE-BASED COMPENSATION</b>	<b>(19,984)</b>	<b>(20,057)</b>
Marketplace	(2,009)	(1,934)
Payments	(5,946)	(4,620)
Fintech	(12,029)	(13,503)

Operating segments are reported in a manner consistent with internal reports, which are reviewed and used by management and board of directors (who are identified as Chief Operating Decision Makers, "CODM").

## 6. Cost of revenue

Cost of revenue includes interest expenses, transaction expenses and operating expenses which are directly attributable to the Group's everyday operating activities.

	Year ended 31 December 2022	Year ended 31 December 2021
<b>COST OF REVENUE</b>	<b>(383,611)</b>	<b>(244,862)</b>
Interest expenses	(278,676)	(171,491)
Transaction expenses	(22,188)	(16,542)
Operating expenses	(82,747)	(56,829)

Interest expenses include interest expenses on customer accounts, mandatory insurance of retail deposits and interest expenses on debt securities, including subordinated debt.

Transaction expenses are mainly composed of the costs associated with accepting, processing and otherwise enabling payment transactions. Those costs include fees paid to payment processors, payment networks and various service providers.

Operating expenses include costs incurred to operate retail network, 24-hour call support and communication with customers, product packaging and delivery, risk assessment, customer deposit acquisition and other expenses which can be attributed to the Group's operating activities related to the provision of the products and services.

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

*(in millions of KZT, except for earnings per share which are in KZT)*

Employee benefits, depreciation and amortisation expenses and operating lease expenses are presented as follows:

	Year ended 31 December 2022			Year ended 31 December 2021		
	Employee benefits	Depreciation & amortisation	Operating lease	Employee benefits	Depreciation & amortisation	Operating lease
Cost of revenue	(20,408)	(1,085)	(1,040)	(17,361)	(831)	(1,084)
Technology & product development	(31,585)	(12,860)	(2,558)	(24,478)	(9,359)	(1,641)
Sales & marketing	(1,176)	-	(51)	(403)	-	-
General & administrative expenses	(15,340)	(2,849)	(2,112)	(16,043)	(1,876)	(2,097)
<b>Total</b>	<b>(68,509)</b>	<b>(16,794)</b>	<b>(5,761)</b>	<b>(58,285)</b>	<b>(12,066)</b>	<b>(4,822)</b>

Expenses associated with share-based compensation are recognised across the functions in which the compensation recipients are employed. The following table sets forth an analysis of share-based compensation expense by function for the periods indicated:

	Year ended 31 December 2022	Year ended 31 December 2021
<b>SHARE-BASED COMPENSATION</b>	<b>(19,984)</b>	<b>(20,057)</b>
Cost of revenue	(1,673)	(1,148)
Technology & product development	(9,137)	(9,020)
Sales & marketing	(653)	(27)
General & administrative expenses	(8,521)	(9,862)



## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued) For the Year Ended 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

## 7. Provision expense

The movements in loss allowance were as follows:

	Loans to customers			Due from banks			Financial assets at FVOCI			Cash and cash equivalents			Other assets			Contin-gencies	Total
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1		
<b>Loss allowance for ECL as at 31 December 2021</b>	<b>64,043</b>	<b>10,582</b>	<b>67,791</b>	<b>19</b>	<b>130</b>	<b>-</b>	<b>2,662</b>	<b>1</b>	<b>3,846</b>	<b>18</b>	<b>149,092</b>						
Changes in provisions																	
-Transfer to Stage 1	3,544	(1,138)	(2,406)	-	-	-	-	-	-	-	-	-	-	-	-	-	
-Transfer to Stage 2	(6,970)	7,208	(238)	-	(3)	3	-	-	-	-	-	-	-	-	-	-	
-Transfer to Stage 3	(13,854)	(7,014)	20,868	-	-	-	-	-	-	-	-	-	-	-	-	-	
Net changes, resulting from changes in credit risk parameters	(14,545)	4,429	33,307	(14)	3	653	-	2	1,348	21	25,204						
New assets issued or acquired	65,888	-	-	-	10	-	-	-	-	-	65,898						
Repaid assets (except for write off)	(30,502)	(2,282)	(11,485)	-	(58)	-	-	-	-	-	(44,327)						
Modification effect	-	-	8,435	-	-	-	-	-	-	-	8,435						
Write-off, net of recoveries	-	-	19,029	-	-	-	-	-	(80)	-	18,949						
Reclassification of financial assets	-	-	-	-	-	-	(2,662)	-	2,662	-	-						
Foreign exchange difference	-	-	12	1	-	-	-	-	18	-	31						
<b>As at 31 December 2022</b>	<b>67,604</b>	<b>11,785</b>	<b>135,313</b>	<b>6</b>	<b>82</b>	<b>656</b>	<b>-</b>	<b>3</b>	<b>7,794</b>	<b>39</b>	<b>223,282</b>						

## Kaspi.kz Joint Stock Company

### Notes to Consolidated Financial Statements (Continued)

For the Year Ended 31 December 2022

(in millions of KZT, except for earnings per share which are in KZT)

	Loans to customers			Due from banks		Financial assets at FVTOCI			Cash and cash equivalents		Other assets		Total
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 3	Stage 1	Stage 3	
<b>Loss allowance for ECL as at 31 December 2020</b>	<b>40,062</b>	<b>7,674</b>	<b>74,153</b>	<b>26</b>	<b>374</b>	<b>-</b>	<b>-</b>	<b>2,564</b>	<b>3</b>	<b>2,058</b>	<b>28</b>	<b>126,942</b>	
Changes in provisions													
-Transfer to Stage 1	5,556	(1,145)	(4,411)	-	-	-	-	-	-	-	-	-	
-Transfer to Stage 2	(335)	832	(497)	-	-	-	-	-	-	-	-	-	
-Transfer to Stage 3	(2,033)	(4,723)	6,756	-	-	-	-	-	-	-	-	-	
Net changes, resulting from changes in credit risk parameters	(8,490)	9,608	16,509	(8)	(54)	-	-	278	(2)	2,392	(14)	20,219	
New assets issued or acquired	54,379	-	-	-	8	-	-	-	-	-	-	54,387	
Repaid assets (except for write off)	(25,096)	(1,664)	(13,265)	-	(198)	-	-	-	-	-	-	(40,223)	
Write-off, net of recoveries	-	-	(11,458)	-	-	-	-	(180)	-	(605)	4	(12,239)	
Foreign exchange difference	-	-	4	1	-	-	-	-	-	1	-	6	
<b>As at 31 December 2021</b>	<b>64,043</b>	<b>10,582</b>	<b>67,791</b>	<b>19</b>	<b>130</b>	<b>-</b>	<b>-</b>	<b>2,662</b>	<b>1</b>	<b>3,846</b>	<b>18</b>	<b>149,092</b>	

Net changes, resulting from changes in credit risk parameters include decrease of provisions due to partial repayment of loans.

As at 31 December 2022 and 2021, the allowance for expected credit losses on financial assets at FVTOCI of KZT 738 million and KZT 2,792 million, respectively, is included in the 'Revaluation reserve of financial assets' within equity.

Reclassification of financial assets from financial assets carried at FVTOCI to other assets relates to the bonds, which have matured, but not repaid as at 31 December 2022.

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### Notes to Consolidated Financial Statements (Continued)

For the Years Ended 31 December 2022 and 2021

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## 8. Income tax

The Group provides for taxes for the current period based on the tax accounts maintained and prepared in accordance with the tax regulations of the Republic of Kazakhstan, the Republic of Azerbaijan and Ukraine, where the Company and its subsidiaries operate and which may differ from IFRS.

The Group is subject to certain permanent tax differences due to non-tax deductibility of certain expenses and a tax-free regime for certain income.

Deferred taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for tax purposes. Temporary differences relate mostly to different methods of income and expense recognition as well as to recorded values of certain assets.

Deferred income tax liabilities comprise:

	31 December 2022	31 December 2021
Vacation reserve, accrued bonuses and share-based compensation	873	779
Property, equipment and intangible assets	(4,078)	(3,263)
Other	-	17
<b>Net deferred tax liability</b>	<b>(3,205)</b>	<b>(2,467)</b>

Relationships between tax expenses and accounting profit are explained as follows:

	Year ended 31 December 2022	Year ended 31 December 2021
<b>Net income before income tax</b>	<b>720,574</b>	<b>528,802</b>
Tax at the statutory tax rate of 20%	(144,115)	(105,760)
Non-taxable income	12,892	12,303
Adjustment recognised in the period for current tax of prior periods	315	1,626
Non-deductible expense	(822)	(1,757)
<b>Income tax expense</b>	<b>(131,730)</b>	<b>(93,588)</b>
Current income tax expense	(131,307)	(95,066)
Adjustment recognised in the period for current tax of prior periods	315	1,626
Deferred income tax expense	(738)	(148)
<b>Income tax expense</b>	<b>(131,730)</b>	<b>(93,588)</b>

Non-taxable income was represented by interest income on governmental and other qualified securities in accordance with the tax legislation. Corporate income tax rate is 20% in Kazakhstan and Azerbaijan, and 18% in Ukraine.

	31 December 2022	31 December 2021
<b>Net deferred tax liability:</b>		
<b>At the beginning of the period</b>	<b>(2,467)</b>	<b>(2,319)</b>
Change in deferred income tax balances recognised in profit or loss	(738)	(148)
<b>At the end of the period</b>	<b>(3,205)</b>	<b>(2,467)</b>

## Kaspi.kz Joint Stock Company

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## 9. Earnings per share

Earnings per share are determined by dividing the profit or loss attributable to owners of the Company by the weighted average number of participating shares outstanding during the reporting year, excluding treasury shares. For the purpose of diluted earnings per share calculation the Group considers dilutive effects of shares granted under share-based compensation plan.

	31 December 2022	31 December 2021
Net income attributable to the shareholders of the Company	585,026	431,914
Weighted average number of ordinary shares for basic earnings per share	191,725,280	192,187,223
Weighted average number of ordinary shares for diluted earnings per share	193,991,446	194,341,305
<b>Earnings per share – basic (KZT)</b>	<b>3,051</b>	<b>2,247</b>
<b>Earnings per share – diluted (KZT)</b>	<b>3,016</b>	<b>2,222</b>

Reconciliation of the number of shares used for basic and diluted EPS:

	31 December 2022	31 December 2021
Weighted average number of ordinary shares for basic earnings per share	191,725,280	192,187,223
Number of potential ordinary shares attributable to share-based compensation	2,266,166	2,154,082
<b>Weighted average number of ordinary shares for diluted earnings per share</b>	<b>193,991,446</b>	<b>194,341,305</b>

## 10. Cash and cash equivalents

	31 December 2022	31 December 2021
Cash on hand	179,766	151,668
Current accounts with other banks	196,194	161,524
Short-term deposits with other banks	229,389	28,909
Reverse repurchase agreements	10,011	-
<b>Total cash and cash equivalents</b>	<b>615,360</b>	<b>342,101</b>

Cash on hand includes cash balances with ATMs and cash in transit. As at 31 December 2022 and 2021, current accounts and short-term deposits with National Bank of the Republic of Kazakhstan are KZT 220,109 million and KZT 84,053, respectively.

As at 31 December 2022 and 2021, the fair value of collateral of reverse repurchase agreements classified as cash and cash equivalents are KZT 9,544 million and KZT Nil, respectively.

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## Notes to Consolidated Financial Statements (Continued)

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### 11. Investment securities and derivatives

Investment securities and derivatives comprise:

	31 December 2022	31 December 2021
Total financial assets at FVTOCI	1,076,242	606,462
Total financial assets at FVTPL	30	955
<b>Total investment securities and derivatives</b>	<b>1,076,272</b>	<b>607,417</b>

Financial assets at FVTOCI comprise:

	31 December 2022	31 December 2021
Debt securities	1,075,955	606,107
Equity investments	287	355
<b>Total financial assets at FVTOCI</b>	<b>1,076,242</b>	<b>606,462</b>

As at 31 December 2022 and 2021, sovereign debt securities of KZT 889,136 million and KZT 347,569 million, respectively, were included in debt securities.

Financial assets at FVTPL comprise:

	31 December 2022	31 December 2021
Derivative financial instruments	30	955
<b>Total financial assets at FVTPL</b>	<b>30</b>	<b>955</b>

As at 31 December 2022, financial assets at FVTPL included swap and spot instruments of KZT 30 million (2021: KZT 98 million) with a notional amount of KZT 102,563 million (2021: KZT 60,914 million) and forwards of KZT Nil (2021: KZT 857 million) with a notional amount of KZT Nil (2021: KZT 126,348 million).

As at 31 December 2022, financial liabilities at FVTPL included swap and spot instruments of KZT 3 million (2021: KZT 67 million) with a notional amount of KZT 102,498 million (2021: KZT 60,986 million) and forwards of KZT 144 million (2021: KZT 2,341 million) with a notional amount of KZT 8,598 million (2021: KZT 134,704 million) and are disclosed in Note 18.

### 12. Loans to customers

	31 December 2022	31 December 2021
Gross loans to customers	3,369,512	2,573,153
Less: allowance for impairment losses (Note 7)	(214,702)	(142,416)
<b>Total loans to customers</b>	<b>3,154,810</b>	<b>2,430,737</b>

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### Notes to Consolidated Financial Statements (Continued) For the Years Ended 31 December 2022 and 2021

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All loans to customers issued by the Group were allocated to the Fintech segment for internal segment reporting purposes.

Movements in allowances for impairment losses on loans to customers for the periods ended 31 December 2022 and 2021 are disclosed in Note 7.

As at 31 December 2022 and 2021, accrued interest of KZT 35,924 million and KZT 27,648 million, respectively, was included in loans to customers.

Loans with principal or accrued interest in arrears for more than 90 days are classified as "Non-performing loans" ("NPL"). Allowance for impairment to gross NPLs reflects the Group's ability to absorb potential losses from non-performing loans. Considering the ratio represents impairment loan loss allowances for all loans as a percentage of NPLs, the ratio can be more than 100%. With the adoption of IFRS 9, these loans were classified in Stage 3.

The following tables sets forth the Group's outstanding NPLs as compared to the total allowance for impairment losses on total loans to customers:

	<b>Gross NPLs</b>	<b>Total allowance for impairment</b>	<b>Total allowance for impairment to gross NPLs</b>
As at 31 December 2022	211,581	214,702	101%
As at 31 December 2021	120,652	142,416	118%

During the year ended 31 December 2022, due to an increase in cash flow expectations, the Group has recovered previously written-off loans with overdue up to 1,080 days. Loans to customers that were recovered on balance sheet were KZT 26,810 million, which led to a respective increase in both gross NPL and the total allowance for impairment.

Provision expense on loans to customers:

	<b>Year ended 31 December 2022</b>	<b>Year ended 31 December 2021</b>
<b>Provision expense on loans to customers:</b>		
Loans to customers	(53,245)	(31,981)
<b>Total provision expenses on loans to customers</b>	<b>(53,245)</b>	<b>(31,981)</b>

The Group did not provide loans which individually exceeded 10% of the Group's equity.

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#### For the Years Ended 31 December 2022 and 2021

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The gross carrying amount and related loss allowance on loans to customers by stage were as follows:

	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>		
	<b>12-month</b>	<b>Lifetime</b>	<b>Lifetime</b>		
	<b>ECL</b>	<b>ECL</b>	<b>ECL</b>	<b>POCI</b>	<b>Total</b>
<b>Loans to customers</b>					
Gross carrying amount	3,058,897	40,934	264,927	4,754	3,369,512
Loss allowance	(67,604)	(11,785)	(135,313)	-	(214,702)
<b>Carrying amount</b>					
<b>as at 31 December 2022</b>	<b>2,991,293</b>	<b>29,149</b>	<b>129,614</b>	<b>4,754</b>	<b>3,154,810</b>

	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>		
	<b>12-month</b>	<b>Lifetime</b>	<b>Lifetime</b>		
	<b>ECL</b>	<b>ECL</b>	<b>ECL</b>	<b>POCI</b>	<b>Total</b>
<b>Loans to customers</b>					
Gross carrying amount	2,407,687	29,831	135,635	-	2,573,153
Loss allowance	(64,043)	(10,582)	(67,791)	-	(142,416)
<b>Carrying amount</b>					
<b>as at 31 December 2021</b>	<b>2,343,644</b>	<b>19,249</b>	<b>67,844</b>	<b>-</b>	<b>2,430,737</b>

During the year ended 31 December 2022, the Group has restructured loans to customers, which were classified as NPL in the amount of KZT 55,190 million (KZT 25,250 million were recovered from off-balance, with subsequent recognition of carrying amount of KZT 17,233 million), by providing an interest free extended repayment schedule. During the year ended 31 December 2022, KZT 5,951 million of restructured loans were repaid. As at 31 December 2022, remaining outstanding gross debt of restructured loans were KZT 49,239 million.

As at 31 December 2022, loans to customers of KZT 30,969 million that were restructured during the year ended 31 December 2022 were classified to Stage 3 for at least 1 year from restructuring date with respective reduction of gross carrying amount to KZT 22,534 million as a result of change in present value.

As at 31 December 2022, loans to customers of KZT 18,270 million that were restructured during the year ended 31 December 2022 were derecognised and recognised as POCI loans with gross carrying amount of KZT 4,754 million.

As at 31 December 2022 and 31 December 2021, commitments on loans and unused credit lines represented by revocable loan commitments were KZT 157,478 million and KZT 131,804 million, respectively.

## Kaspi.kz Joint Stock Company

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For the Years Ended 31 December 2022 and 2021

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### 13. Property, equipment and intangible assets

	Buildings and construction	Furniture and equipment	Intangible assets	Construc- tion in progress	Total
<b>At initial/revalued cost</b>					
<b>31 December 2020</b>	<b>36,886</b>	<b>52,944</b>	<b>19,268</b>	<b>3,002</b>	<b>112,100</b>
Additions	1,158	16,270	8,578	1,528	27,534
Disposals	(282)	(3,947)	(694)	-	(4,923)
Transfers	4,504	-	-	(4,504)	-
<b>31 December 2021</b>	<b>42,266</b>	<b>65,267</b>	<b>27,152</b>	<b>26</b>	<b>134,711</b>
Additions	23,084	36,117	5,446	55	64,702
Disposals	(836)	(2,387)	(1,079)	-	(4,302)
Transfers	3	(3)	-	-	-
<b>31 December 2022</b>	<b>64,517</b>	<b>98,994</b>	<b>31,519</b>	<b>81</b>	<b>195,111</b>
<b>Accumulated depreciation and impairment</b>					
<b>31 December 2020</b>	<b>7,853</b>	<b>24,792</b>	<b>9,439</b>	-	<b>42,084</b>
Charge for the year	785	7,286	4,265	-	12,336
Disposals	(281)	(3,835)	(694)	-	(4,810)
<b>31 December 2021</b>	<b>8,357</b>	<b>28,243</b>	<b>13,010</b>	-	<b>49,610</b>
Charge for the year	2,258	10,752	4,191	-	17,201
Disposals	(815)	(1,740)	(985)	-	(3,540)
<b>31 December 2022</b>	<b>9,800</b>	<b>37,255</b>	<b>16,216</b>	-	<b>63,271</b>
<b>Net book value</b>					
<b>31 December 2022</b>	<b>54,717</b>	<b>61,739</b>	<b>15,303</b>	<b>81</b>	<b>131,840</b>
<b>31 December 2021</b>	<b>33,909</b>	<b>37,024</b>	<b>14,142</b>	<b>26</b>	<b>85,101</b>

As at 31 December 2022 and 2021, property and equipment included fully depreciated property and equipment of KZT 13,322 million and KZT 9,922 million, respectively.

The Group's revaluation policy requires the entire class of buildings and construction to be revalued every five years. In 2021, the Group had its buildings and properties revalued by independent appraisers, and the valuation amounts approximate their carrying value.

The fair value of buildings and construction was determined based on the market comparable approach that reflects recent transaction prices for similar properties and was carried out by independent appraisers not related to the Group. In measuring fair value of the Group's buildings and construction, the measurements were categorized into Level 3. During the years 2022 and 2021, there were no movements between Level 3 and other levels.



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## 14. Other assets

	31 December 2022	31 December 2021
<b>Other financial assets:</b>		
Settlement with brokers	31,243	8,733
Prepayments for customers online transactions	5,166	5,014
Receivables from VISA and Master Card	3,498	9,594
Other	10,277	2,031
<b>Total other financial assets</b>	<b>50,184</b>	<b>25,372</b>
Less: allowance for impairment losses (Note 7)	(7,068)	(3,433)
<b>Total net other financial assets</b>	<b>43,116</b>	<b>21,939</b>
<b>Other non-financial assets:</b>		
Investment property	16,829	18,574
Other	15,561	18,831
<b>Total other non-financial assets</b>	<b>32,390</b>	<b>37,405</b>
Less: allowance for impairment losses (Note 7)	(726)	(413)
<b>Total net other non-financial assets</b>	<b>31,664</b>	<b>36,992</b>
<b>Total other assets</b>	<b>74,780</b>	<b>58,931</b>

Movements in allowances for impairment of other assets are disclosed in Note 7.

Investment property movement is presented as follows:

	2022	2021
<b>Cost</b>		
As at 1 January	19,556	24,643
Additions	-	1,440
Disposals	(1,602)	(6,527)
<b>As at 31 December</b>	<b>17,954</b>	<b>19,556</b>
<b>Accumulated depreciation</b>		
As at 1 January	(982)	(855)
Depreciation charge	(244)	(342)
Disposals	101	215
<b>As at 31 December</b>	<b>(1,125)</b>	<b>(982)</b>
<b>Net book value</b>	<b>16,829</b>	<b>18,574</b>

During the years ended 31 December 2022 and 2021, the Group foreclosed collateral it held as security for loans. As a result, the Group received investment property of KZT Nil and KZT 1,440 million, respectively.

As at 31 December 2022 and 2021, the fair value of investment property was KZT 20,869 million and KZT 22,718 million, respectively. In measuring fair value of the Group's investment property, the measurements were categorized into Level 3.

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## 15. Due to banks

	31 December 2022	31 December 2021
<b>Recorded at amortised cost:</b>		
Repurchase agreements	16,119	75,524
Time deposits of banks and other financial institutions	313	968
<b>Total due to banks</b>	<b>16,432</b>	<b>76,492</b>

As at 31 December 2022 and 2021, accrued interest of KZT 58 million and KZT 62 million, respectively, was included in due to banks.

Fair value of collateral of repurchase agreements, which were classified as due to banks as at 31 December 2022 and 2021, amounted to KZT 15,014 million and KZT 75,295 million, respectively.

## 16. Customer accounts

	31 December 2022	31 December 2021
<b>Individuals</b>		
Term deposits	3,057,870	2,070,822
Current accounts	700,957	534,190
<b>Total due to individuals</b>	<b>3,758,827</b>	<b>2,605,012</b>
<b>Corporate customers</b>		
Term deposits	59,638	43,131
Current accounts	182,225	114,900
<b>Total due to corporate customers</b>	<b>241,863</b>	<b>158,031</b>
<b>Total customer accounts</b>	<b>4,000,690</b>	<b>2,763,043</b>

As at 31 December 2022 and 2021, accrued interest of KZT 29,214 million and KZT 15,423 million, respectively, was included in customer accounts.

As at 31 December 2022 and 2021, customer accounts of KZT 42,733 million and KZT 26,679 million, respectively, were held as security against loans.

As at 31 December 2022 and 2021, customer accounts of KZT 108,665 million (2.72%) and KZT 41,490 million (1.50%), respectively, were due to the top twenty customers.

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## 17. Debt securities issued

	Currency	Maturity date month/ year	Nominal interest rate %	31 December 2022	31 December 2021
Third bond program – first issue	KZT	January 2025	9.90	51,045	51,045
Third bond program – second issue	KZT	January 2024	9.80	48,418	48,414
Third bond program – third issue	KZT	January 2023	9.70	40,915	40,252
<b>Total debt securities issued</b>				<b>140,378</b>	<b>139,711</b>

As at 31 December 2022 and 2021, accrued interest of KZT 5,620 million and KZT 5,620 million, respectively, was included in debt securities issued. All debt securities issued are recorded at amortised cost as at 31 December 2022 and 2021. The Group did not have any defaults or other breaches with respect to its debt securities issued as at 31 December 2022 and 2021.

On 27 January 2023 the Bank fully repaid its outstanding debt under the third issue of third bond program.

## 18. Other liabilities

	31 December 2022	31 December 2021
<b>Other financial liabilities:</b>		
Payables for customers' online transactions	23,542	12,080
Accrued expenses	3,080	2,281
Accrued dividends payable to non-controlling interest	1,235	1,003
Derivative financial liabilities	147	2,408
Other	238	1,177
<b>Total financial liabilities</b>	<b>28,242</b>	<b>18,949</b>
<b>Other non-financial liabilities:</b>		
Prepayments	10,950	10,653
Other taxes payable	10,520	6,936
Current income tax payable	5,957	8,609
Accumulated employee benefits, vacation reserves	4,521	3,938
Deferred tax liabilities	3,245	2,512
Other	7,415	4,721
<b>Total non-financial liabilities</b>	<b>42,608</b>	<b>37,369</b>
<b>Total other liabilities</b>	<b>70,850</b>	<b>56,318</b>

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## 19. Subordinated debt

	Currency	Maturity date month/year	Nominal interest rate, %	31 December 2022	31 December 2021
Second bond program – third issue	KZT	February 2023	2% plus inflation rate	5,249	5,317
Third bond program – fourth issue	KZT	June 2025	10.7%	62,269	62,266
Debt component of preference shares	KZT	n/a	n/a	90	82
<b>Total subordinated debt</b>				<b>67,608</b>	<b>67,665</b>

The debt component of preference shares relates to subsidiary Kaspi Bank JSC (“the Bank” - subsidiary of the Company), and is held by the non-controlling interest. As at 31 December 2022 and 2021, accrued interest of KZT 3,508 million and KZT 3,457 million, respectively, was included in subordinated debt.

All subordinated debt are recorded at amortised cost as at 31 December 2022 and 2021. The above liabilities are subordinated to the claims of depositors and other creditors of the issuer in the event of liquidation. The Group did not have any defaults or other breaches with respect to its subordinated debt as at 31 December 2022 and 2021.

In February 2023 the Bank fully repaid its outstanding debt under the third issue of second bond program.

### Reconciliation of liabilities arising from financing activities

The table below details changes in the Group’s liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group’s consolidated statement of cash flows as cash flows from financing activities.

	1 January 2022	Financing cash flows	Non-cash changes		31 December 2022
			Foreign exchange movement	Changes in amortised cost	
Debt securities issued	139,711	-	-	667	140,378
Subordinated debt	67,665	-	-	(57)	67,608

  

	1 January 2021	Financing cash flows	Non-cash changes		31 December 2021
			Foreign exchange movement	Changes in amortised cost	
Debt securities issued	139,111	-	-	600	139,711
Subordinated debt	78,009	(10,371)	-	27	67,665

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## 20. Share capital

The table below provides a reconciliation of the change in the number of authorised shares, shares issued and fully paid, treasury shares and shares outstanding:

	Authorised shares	Issued and fully paid shares	Treasury shares	Shares outstanding
<b>Ordinary shares</b>				
1 January 2021	216,742,000	199,500,000	(7,695,000)	191,805,000
Share options exercised (Note 21)	-	-	382,223	382,223
<b>31 December 2021</b>	<b>216,742,000</b>	<b>199,500,000</b>	<b>(7,312,777)</b>	<b>192,187,223</b>
Share options exercised (Note 21)	-	-	499,472	499,472
Share buy-back program	-	-	(2,376,725)	(2,376,725)
<b>31 December 2022</b>	<b>216,742,000</b>	<b>199,500,000</b>	<b>(9,190,030)</b>	<b>190,309,970</b>

During the year ended 31 December 2022, the Board of Directors approved three separate share buy-back programs.

As at 22 July 2022, the first 3-month GDR buyback program was completed, totalling 998,429 GDRs equivalent to KZT 22,841 million.

The second 3-month share buyback program was in force until 22 October 2022. As at the end of the program, the Group has acquired a total of 788,153 GDRs on the market for an aggregate consideration of KZT 21,324 million.

On 22 October 2022, the Board of Directors approved another 4-month share buyback program for up to USD 100 million, which will be in force until 24 February 2023. As at 31 December 2022, the Group has acquired 590,143 GDRs equivalent to KZT 19,506 million within the third GDR buyback program.

The Group accounts for GDRs repurchased as treasury shares.

The table below provides a reconciliation of the change in outstanding share capital fully paid:

	Issued and fully paid shares	Treasury shares	Total
<b>Balance at 1 January 2021</b>	<b>130,144</b>	<b>(34,319)</b>	<b>95,825</b>
Share options exercised	-	1,705	1,705
<b>31 December 2021</b>	<b>130,144</b>	<b>(32,614)</b>	<b>97,530</b>
Share options exercised	-	2,228	2,228
Share buy-back program	-	(63,672)	(63,672)
<b>31 December 2022</b>	<b>130,144</b>	<b>(94,058)</b>	<b>36,086</b>

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### Notes to Consolidated Financial Statements (Continued) For the Years Ended 31 December 2022 and 2021

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All shares are KZT denominated. The Group has one class of ordinary shares which carry no right to fixed income. Share premium represents an excess of contributions received over the nominal value of shares issued and amounts received as a result of the resale of shares over their purchase price.

The following tables represent dividends declared:

	<b>Dividends declared</b>	<b>Dividend per share</b>
September 2022	95,787	KZT 500
December 2022	114,315	KZT 600
<b>Total for 2022</b>	<b>210,102</b>	

  

	<b>Dividends declared</b>	<b>Dividend per share</b>
March 2021	170,662	KZT 888
September 2021	79,758	KZT 415
December 2021	89,942	KZT 468
<b>Total for 2021</b>	<b>340,362</b>	

## 21. Share-based compensation reserve

In the third quarter of 2021, the Group replaced its phantom shares program with share options to better align the interest of the participants with the long-term interests of the Company and its Shareholders. As a result of such modification, a liability for phantom shares as at the date of replacement was derecognised and share options measured at their fair value at the date of the replacement were recognised. Awards are payable in annual installments over a five-year vesting schedule. The previous phantom share program had a two-year vesting schedule. Now all Share-based programs of the group are equity settled with no phantom shares involved.

In addition, in the third quarter 2021 and fourth quarter 2022, the program was expanded to include more senior executives and other core Group personnel, who will all receive share options of the Group. Share options were measured at fair value of the shares at the date of grant. Awards are payable in annual installments over a five-year vesting schedule.

The management of the Group believes that share-based awards are vital to attract, incentivize and retain employees over the long-term.

### *Share-based compensation expense*

The Group applies the graded vesting method, under which granted equity instruments are vested in instalments over the vesting period. Each installment is separately measured and attributed to expense over the vesting period. According to IFRS 2, this accelerates the recognition of compensation expenses resulting in a higher proportion of expenses being recognised in the early years of overall plan.

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	Year ended 31 December 2022	Year ended 31 December 2021
<b>Share-based compensation expense</b>	<b>(19,984)</b>	<b>(20,057)</b>
Share options	(19,984)	(19,631)
Phantom shares	-	(426)

Phantom share expenses of KZT 426 million refer to revaluation of the 1<sup>st</sup> year of the previous Phantom share program vested in the 1<sup>st</sup> quarter of 2021.

#### Share Options

Share options are measured at fair value of the shares at the date of grant using the Black-Scholes model. The fair value determined at the grant date is expensed over the five year vesting period, based on the group's estimate of the number of shares that will eventually vest. Recipients of Share Options are entitled to the dividends once shares vested and exercised.

The following table summarizes the details of the share options outstanding:

	Year ended 31 December 2022 (shares)	Year ended 31 December 2021 (shares)
<b>Outstanding at the beginning of the year</b>	<b>2,154,082</b>	<b>1,911,115</b>
Granted	611,556	625,190
Forfeited	-	-
Exercised	(499,472)	(382,223)
Expired	-	-
<b>Outstanding at the end of the year</b>	<b>2,266,166</b>	<b>2,154,082</b>

In 2022 and 2021, share options in the quantity of 499,472 shares and 382,223 shares, respectively, were exercised from treasury shares under the share-based compensation plan.

The following table represents Share-based Compensation reserve outstanding:

	Share-Based Compensation reserve
<b>1 January 2021</b>	<b>8,788</b>
Share options accrued	19,631
Share options exercised	(7,177)
<b>31 December 2021</b>	<b>21,242</b>
Share options accrued	19,984
Share options exercised	(11,952)
<b>31 December 2022</b>	<b>29,274</b>

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## 22. Commitments and contingencies

In the normal course of business the Group is a party to financial instruments with off-balance sheet risk in order to meet the needs of its customers. Guarantees issued included below represent financial guarantees, where payment is not probable as at the respective reporting date, and therefore have not been recorded in the consolidated statement of financial position.

The Group's maximum exposure to credit loss under contingent liabilities and commitments to extend credit, in the event of non-performance by the other party where all counterclaims, collateral or security prove valueless, is represented by the contractual amounts of those instruments.

The Group uses the same credit policy in undertaking contingent commitments as it does for on-balance operations.

As at 31 December 2022 and 2021, provision for losses on contingent liabilities were KZT 39 million and KZT 18 million, respectively.

The Group's contingent liabilities and credit commitments comprised the following:

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>Nominal amount</b>	<b>Nominal amount</b>
Commitments on loans and unused credit lines: Revocable loans	157,478	131,804
Guarantees issued and similar commitments	564	1,904
<b>Total contingent liabilities and credit commitments</b>	<b>158,042</b>	<b>133,708</b>

Commitments on loans and unused credit lines represent the Group's revocable and irrevocable commitments to extend loans within unused credit line limits. Those commitments where the borrower has to apply each time it wants to draw the credit facility from unused credit lines and the Group may approve or deny the extension of the credit facility based on the borrower's financial performance, debt service and other credit risk characteristics are considered revocable. Those commitments where the Group is contractually obliged with no conditions to extend the loan are considered to be irrevocable.

### ***Legal proceedings***

From time to time and in the normal course of business, claims against the Group are received from customers and counterparties. Management is of the opinion that no material losses will be incurred and respectively no provision has been made in these consolidated financial statements.



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#### ***Pensions and retirement plans***

Employees of the Group receive pension benefits from pension funds in accordance with the laws and regulations of the Republic of Kazakhstan. As at 31 December 2022 and 2021, the Group was not liable for any supplementary pensions, post-retirement health care, insurance benefits, or retirement indemnities to its current or former employees.

#### ***Taxes***

Due to the presence in Kazakhstani commercial legislation and tax legislation in particular, of provisions allowing more than one interpretation, and also due to the practice developed in a generally unstable environment by the tax authorities of making arbitrary judgment of business activities, if a particular treatment based on Management's judgment of the Group's business activities was to be challenged by the tax authorities, the Group may be assessed additional taxes, penalties and interest. Such uncertainty may relate to valuation of financial instruments, loss and impairment provisions and market level for deals' pricing. The Group believes that it has already made all tax payments, and therefore no allowance has been made in the consolidated financial statements. Tax years remain open to review by the tax authorities for five years.

## 23. Transactions with related parties

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form. The Group had the following transactions with related parties:

	Year ended 31 December 2022		Year ended 31 December 2021	
	Transactions with related parties	Total category as per financial statements captions	Transactions with related parties	Total category as per financial statements captions
<b>Consolidated statement of financial position</b>				
Loans to customers	3,057	3,369,512	3,568	2,573,153
- other related parties	3,057		3,568	
Allowance for impairment losses on loans to customers	(7)	(214,702)	(13)	(142,416)
- other related parties	(7)		(13)	
Other assets	20	74,780	6	58,931
- entities controlled by the key management personnel of the Group	3		2	
- other related parties	17		4	
Customer accounts	16,442	4,000,690	17,077	2,763,043
- entities controlled by the key management personnel of the Group	5,462		6,414	
- key management personnel of the Group	478		2,421	
- other related parties	10,502		8,242	
Other liabilities	1,339	70,850	1,487	56,318
- entities controlled by the key management personnel of the Group	198		930	
- other related parties	1,141		557	

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#### For the Years Ended 31 December 2022 and 2021

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Compensation to directors and other members of key management is presented as follows:

	Year ended 31 December 2022		Year ended 31 December 2021	
	Transactions with related parties	Total category as per financial statements caption	Transactions with related parties	Total category as per financial statements caption
<b>Compensation to key management personnel:</b>				
Employee benefits	(800)	(68,509)	(782)	(58,285)
Share-based compensation	(7,298)	(19,984)	(11,381)	(20,057)

During the years ended 31 December 2022 and 2021, interest income from other related parties were KZT 314 million and KZT 362 million, respectively.

During the years ended 31 December 2022 and 2021, interest expense from transactions with entities controlled by the key management personnel of the Group were KZT 176 million and KZT 6 million, respectively, interest expense from transactions with key management personnel were KZT 19 million and KZT 22 million, respectively and other related parties were KZT 208 million and KZT 138 million, respectively.

During the years ended 31 December 2022 and 2021, transaction costs attributable to loans to customers and paid to other related parties, were KZT 4,862 million and KZT 10,981 million, respectively.

## 24. Fair value of financial instruments

### a. Fair value of financial instruments

IFRS defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

### b. Fair value of the Group's financial assets and financial liabilities measured at fair value on a recurring basis

Some of the Group's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets and financial liabilities are determined (in particular, the valuation technique(s) and inputs used).

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### Notes to Consolidated Financial Statements (Continued) For the Years Ended 31 December 2022 and 2021

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Financial assets / financial liabilities	Fair value as at		Fair value hierarchy	Valuation technique(s) and key input(s)
	31 December 2022	31 December 2021		
Non-derivative financial assets at FVTOCI (Note 11)	838,260	230,847	Level 1	Quoted prices in an active market.
Non-derivative financial assets at FVTOCI (Note 11)	237,948	375,581	Level 2	Quoted prices in markets that are not active. Adjusted net assets based on most recent published financial statements of unlisted companies with discount for marketability and liquidity. Discount ratios varies from 10% to 30%.
Unlisted Equity investments classified as financial assets at FVTOCI	34	34	Level 3	DCF method. Future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period) and contract forward rates, discounted at a rate that reflects the credit risk of various counterparties.
Derivative financial assets (Note 11)	30	955	Level 2	DCF method. Future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period) and contract forward rates, discounted at a rate that reflects the credit risk of various counterparties.
Derivative financial liabilities (Note 18)	147	2,408	Level 2	DCF method. Future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period) and contract forward rates, discounted at a rate that reflects the credit risk of various counterparties.

As at 31 December 2022, the fair value of the investment securities in Level 2 includes short-term and long-term sovereign debt securities of KZT 99,350 million and KZT 47,304 million, respectively. As at 31 December 2021, the fair value of the investment securities in Level 2 includes short-term and long-term sovereign debt securities of KZT 81,672 million and KZT 160,527 million, respectively. Those investment securities are by nature and for regulatory purposes treated as high quality liquid assets, but are classified as Level 2 due to insufficient trading on regulated market.

There were no transfers between Level 1 and Level 2 during the years ended 31 December 2022 and 2021.

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#### **C. Fair value of financial assets and financial liabilities that are not measured at fair value on a recurring basis (but fair value disclosures are required).**

Except as detailed in the following table, management of the Group considers that the carrying amount of financial assets and financial liabilities recognised in the consolidated financial statements approximate their fair values.

	31 December 2022		
	Carrying amount	Fair value	Fair value hierarchy
Due from banks	25,668	25,234	Level 2
Loans to customers	3,154,810	3,192,581	Level 3
Due to banks	16,432	15,324	Level 2
Customer accounts	4,000,690	3,899,302	Level 2
Debt securities issued	140,378	133,825	Level 2
Subordinated debt	67,608	63,500	Level 2

  

	31 December 2021		
	Carrying amount	Fair value	Fair value hierarchy
Due from banks	50,903	50,783	Level 2
Loans to customers	2,430,737	2,465,700	Level 3
Due to banks	76,492	75,870	Level 2
Customer accounts	2,763,043	2,751,213	Level 2
Debt securities issued	139,711	137,649	Level 2
Subordinated debt	67,665	67,272	Level 2

#### *Assets and liabilities for which fair value approximates carrying value*

For financial assets and liabilities that have a short-term maturity (less than 3 months), it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits and savings accounts without a maturity.

#### *Due from banks*

The estimated fair value of term due from banks is determined by discounting the contractual cash flows using interest rates currently offered for due from banks with similar terms.

#### *Loans to customers*

Loans to individual customers are made at fixed rates. The fair value of fixed rate loans has been estimated by reference to the market rates available at the reporting date for loans with similar maturity profile.

#### *Due to banks*

The estimated fair value of due to banks is determined by discounting the contractual cash flows using interest rates currently offered for due to banks with similar terms.

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#### *Customer accounts*

The estimated fair value of term deposits is determined by discounting contractual cash flows using interest rates currently offered for deposits with similar terms. For current accounts, the Group considers fair value to equal carrying value, which is equivalent to the amount payable on the balance sheet date.

#### *Debt securities issued, subordinated debt*

Debt securities issued and subordinated debt are valued using quoted prices.

## 25. Regulatory matters

The management of Kaspi Bank JSC monitors capital adequacy ratio based on requirements of standardised approach of Basel Committee of Banking Supervision "Basel III: A global regulatory framework for more resilient banks and banking systems" (December 2010, updated in June 2011).

The capital adequacy ratios calculated on the basis of the Bank's consolidated financial statements under Basel III with updated RWA methodology are presented in the following table:

	<b>31 December 2022</b>	<b>31 December 2021</b>
Capital adequacy ratios:		
Tier 1 capital	17.0%	15.9%
Total capital	18.0%	18.0%

The Bank complies with NBRK's capital requirements. The following table presents Bank's capital adequacy ratios in accordance with the NBRK requirements:

	<b>31 December 2022</b>	<b>31 December 2021</b>
Capital adequacy ratios:		
Tier 1 capital (k1.2)	12.2%	11.5%
Total capital (k.2)	13.1%	12.9%

## 26. Risk management policy

The Group permanently advances its risk management environment, to fit up-to-date challenges and risks the Group is exposed to. The Group is exposed to the following types of risks: credit risk, liquidity risk and market risk.

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### Notes to Consolidated Financial Statements (Continued) For the Years Ended 31 December 2022 and 2021

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#### **Credit risk**

The Group is exposed to credit risk, which is the risk that a customer will be unable to pay amounts in full when due. The Group's credit risk exposure arises primarily from our consumer finance business through the Fintech Platform. To manage credit risk during loan origination the Group centralized all processes related to decision making, verification and accounting through its headquarters. The Group has developed an automated, centralised and big data-driven proprietary loan approval process that enables it to make instant credit decisions. The risk management block is responsible for maintaining scoring models and decision-making process. The quality of approved loans are monitored by risk management block on day-to-day basis with periodical validation of the models.

During the credit decision process, the Group uses proprietary risk algorithms and predictive scoring models for the evaluation of the risks of potential borrowers using statistical modelling based on (i) a wealth of proprietary internal data such as application, transactional, behavioural, shopping and payment history information, which is supplemented by (ii) external data such as data received from credit bureaus (First Credit Bureau LLP and State Credit Bureau JSC) and pension centre (the State Pension Payment Centre) with regard to each customer.

The additional proprietary data constantly accumulated around the Group's customers' activity that enables it to continuously deepen its credit decision process.

The risk management block, in terms of credit risk, consists of independent modelling, anti-fraud, monitoring and provisioning division.

#### **Maximum Exposure**

The Group's maximum exposure to credit risk varies significantly and is dependent on both individual risks and general market economy risks. For financial assets recorded on statement of financial position, the maximum exposure equals to a carrying value of those assets prior to any offset or collateral. For financial guarantees and other contingent liabilities the maximum exposure to credit risk is the maximum amount the Group would have to pay if the guarantee was called on or in the case of commitments, if the loan amount was called on.

As at 31 December 2022 and 2021, the maximum exposure to credit risk after offset and collateral was equal to its carrying value of all financial assets except for loans to customers.

As at 31 December 2022 and 2021, the maximum exposure to credit risk after offset and collateral of loans to customers were KZT 2,750,424 million and KZT 1,875,603 million, respectively.

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#### Collateral held as security and other credit enhancements

The Group holds collateral or other credit enhancements to mitigate credit risk associated with financial assets. The main types of collateral obtained are as follows:

- For reverse repurchase transactions – securities;
- For commercial lending – charges over real estate properties and vehicles.

Although, the Group uses collateral as credit enhancement to mitigate its exposure to credit risk, major part of its loan portfolio is represented by unsecured loans. Thus, as at 31 December 2022 and 2021, unsecured gross carrying amount of loans to customers were KZT 2,942,812 million and KZT 1,989,342 million, respectively.

As at 31 December 2022 and 2021, credit impaired loans with a net carrying value of KZT 29,174 million and KZT 16,084 million, respectively were either fully or partially collateralized, reflecting the extent to which collateral and other credit enhancements mitigate credit risk.

#### Credit quality of financial assets

The tables below present information about the significant changes in the gross carrying amount of loans during the period that contributed to changes in the loss allowance during the year ended 31 December 2022 and 2021:

	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	POCI	Total
<b>Loans at amortised cost</b>					
<b>Gross carrying amount as at 1 January 2022</b>	<b>2,407,687</b>	<b>29,831</b>	<b>135,635</b>	-	<b>2,573,153</b>
Changes in the gross carrying amount					
- Transfer to Stage 1	8,927	(3,094)	(5,833)	-	-
- Transfer to Stage 2	(46,924)	47,497	(573)	-	-
- Transfer to Stage 3	(157,484)	(19,421)	176,905	-	-
New financial assets originated or purchased	2,422,809	-	-	4,754	2,427,563
Financial assets that have been repaid or derecognised	(1,576,118)	(13,879)	(29,049)	-	(1,619,046)
Write-offs	-	-	(64,231)	-	(64,231)
Recovery from off-balance	-	-	52,060	-	52,060
Other changes	-	-	13	-	13
<b>Gross carrying amount as at 31 December 2022</b>	<b>3,058,897</b>	<b>40,934</b>	<b>264,927</b>	<b>4,754</b>	<b>3,369,512</b>

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	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	POCI	Total
<b>Loans at amortised cost</b>					
<b>Gross carrying amount as at 1 January 2021</b>	<b>1,351,855</b>	<b>20,500</b>	<b>154,088</b>	-	<b>1,526,443</b>
Changes in the gross carrying amount					
- Transfer to Stage 1	13,221	(3,124)	(10,097)	-	-
- Transfer to Stage 2	(30,543)	31,690	(1,147)	-	-
- Transfer to Stage 3	(58,892)	(12,232)	71,124	-	-
New financial assets originated or purchased	2,113,372	-	-	-	2,113,372
Financial assets that have been repaid	(981,326)	(7,003)	(32,014)	-	(1,020,343)
Write-offs	-	-	(46,324)	-	(46,324)
Other changes	-	-	5	-	5
<b>Gross carrying amount as at 31 December 2021</b>	<b>2,407,687</b>	<b>29,831</b>	<b>135,635</b>	-	<b>2,573,153</b>

The Group uses an internal rating model to classify individually significant loans to customers in different risk categories:

	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	POCI	Total
Loans to customers that individually assessed for impairment					
Grades: Low to fair risk	8,119	-	-	-	8,119
Grade: Impaired	-	-	6,636	-	6,636
Loans to customers that collectively assessed for impairment	3,050,778	40,934	258,291	4,754	3,354,757
<b>Total gross carrying amount</b>	<b>3,058,897</b>	<b>40,934</b>	<b>264,927</b>	<b>4,754</b>	<b>3,369,512</b>
Loss allowance	(67,604)	(11,785)	(135,313)	-	(214,702)
<b>Carrying amount as at 31 December 2022</b>	<b>2,991,293</b>	<b>29,149</b>	<b>129,614</b>	<b>4,754</b>	<b>3,154,810</b>



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	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	POCI	Total
Loans to customers that individually assessed for impairment					
Grades: Low to fair risk	22,526	-	-	-	22,526
Grade: Impaired	-	-	6,391	-	6,391
Loans to customers that collectively assessed for impairment	2,385,161	29,831	129,244	-	2,544,236
<b>Total gross carrying amount</b>	<b>2,407,687</b>	<b>29,831</b>	<b>135,635</b>	<b>-</b>	<b>2,573,153</b>
Loss allowance	(64,043)	(10,582)	(67,791)	-	(142,416)
<b>Carrying amount as at 31 December 2021</b>	<b>2,343,644</b>	<b>19,249</b>	<b>67,844</b>	<b>-</b>	<b>2,430,737</b>

	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
<b>Due from banks</b>				
High grade (A- and higher)		17,052	-	17,052
Investment grade (BBB+ - BBB-)		7,799	-	7,799
Not rated		823	-	823
<b>Total gross carrying amount</b>		<b>25,674</b>	<b>-</b>	<b>25,674</b>
Loss allowance		(6)	-	(6)
<b>Carrying amount as at 31 December 2022</b>		<b>25,668</b>	<b>-</b>	<b>25,668</b>

	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
<b>Due from banks</b>				
High grade (A- and higher)		20,504	-	20,504
Investment grade (BBB+ - BBB-)		29,710	-	29,710
Non-Investment grade (BB+ - B-)		708	-	708
<b>Total gross carrying amount</b>		<b>50,922</b>	<b>-</b>	<b>50,922</b>
Loss allowance		(19)	-	(19)
<b>Carrying amount as at 31 December 2021</b>		<b>50,903</b>	<b>-</b>	<b>50,903</b>

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	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
<b>Investment debt securities</b>				
High grade (A- and higher)	558	-	-	558
Investment grade (BBB+ - BBB-)	1,070,752	-	-	1,070,752
Non-Investment grade (BB+ - B-)	2,393	-	-	2,393
Not rated	-	2,252	-	2,252
<b>Carrying amount as at 31 December 2022</b>	<b>1,073,703</b>	<b>2,252</b>	<b>-</b>	<b>1,075,955</b>

	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
<b>Investment debt securities</b>				
High grade (A- and higher)	840	-	-	840
Investment grade (BBB+ - BBB-)	595,969	-	-	595,969
Non-Investment grade (BB+ - B-)	7,460	-	-	7,460
Low grade (CCC+ and lower)	-	-	1,838	1,838
<b>Carrying amount as at 31 December 2021</b>	<b>604,269</b>	<b>-</b>	<b>1,838</b>	<b>606,107</b>

Financial assets, other than loans to customers and other financial assets, are graded according to their external credit ratings issued by an international rating agencies, such as Standard and Poor's, Fitch and Moody's Investors Services. The highest possible rating is AAA.

	A- and higher	BBB+ to BBB-	BB+ to B-	CCC+ and lower	Not rated	Total
<b>Gross carrying value:</b>						
<b>31 December 2022</b>						
Cash and cash equivalents, net of cash on hand	197,445	234,998	-	-	3,151	435,594
Mandatory cash balances with NBRK	-	42,917	-	-	-	42,917
Due from banks	17,052	7,799	-	-	823	25,674
Investment securities and derivatives	558	1,071,110	2,401	-	2,942	1,077,011
<b>31 December 2021</b>						
Cash and cash equivalents, net of cash on hand	102,514	86,884	41	-	994	190,433
Mandatory cash balances with NBRK	-	32,734	-	-	-	32,734
Due from banks	20,504	29,710	708	-	-	50,922
Investment securities and derivatives	1,217	596,643	7,848	4,501	-	610,209

As at 31 December 2022 and 31 December 2021, all loan commitments and financial guarantee contracts of the Group are classified in Stage 1 (12-month ECL) and have "low to fair" risk grade.

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#### Modified financial assets

As a result of the Group's forbearance activities financial assets might be modified. Modification doesn't lead to a material change in the net present value ("NPV"), therefore the Group doesn't recognise a modification gain/loss. The following tables refer to modified financial assets where modification does not result in derecognition. Financial assets (with loss allowance based on lifetime ECL) modified during the years ended 31 December 2022 and 2021:

	2022	2021
<b>Gross carrying amount of financial assets that are impaired after modification but not in NPL as at 1 January</b>	<b>12,021</b>	<b>17,923</b>
Gross carrying amount of modified loans within period	54,035	20,222
Loans transferred to Non impaired category (Cured loans)	(21,043)	(16,425)
Loans transferred to NPL	(12,789)	(6,875)
Repaid loans	(4,325)	(2,824)
<b>Gross carrying amount of financial assets that are impaired after modification but not in NPL as at 31 December</b>	<b>27,899</b>	<b>12,021</b>

The net carrying amount of loans at time of modification, that are modified during the years ended 31 December 2022 and 2021 were KZT 37,221 million and KZT 13,079 million, respectively. The gross carrying amount of modified loans for which the loss allowance changed from lifetime to 12-month ECL in the years ended 31 December 2022 and 2021 were KZT 12,656 million and KZT 9,020 million, respectively.

#### Macro sensitivity

The Group has performed ECL sensitivity analysis on its main portfolios, in the event that key assumptions used to calculate ECL change by 1 percentage point. For the purpose of ECL estimation, the Group uses a change of the nominal USD/KZT exchange rate of:

- 3.90% and 1.40% for 2023 and 2024, respectively, as a baseline scenario,
- 1.35% and 0.50% for 2023 and 2024, respectively, as an upside scenario and
- 6.45% and 3.95% for 2023 and 2024, respectively, as a downside scenario.

A change in the baseline nominal USD/KZT exchange rate by +/- 1 percentage point, with respective correction of the upside and downside scenarios, leads to a change in the loss allowance by KZT -2,220/+1,920 million as at 31 December 2022, respectively.

#### Liquidity risk

The liquidity management framework of the Group mainly consists of following instruments:

- Assessment of sufficient level of high quality liquid assets;
- Cash flow forecasting;
- Diversification of funding;
- Social media marketing;
- Up-to-date contingent funding plan;

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The liquidity risk is managed considering specific aspects of Kazakhstan economy, in particular limited funding instruments and possible dollarization due to currency devaluation expectations.

The Group devotes great significance to social media marketing, to support the brand of the Group and mitigate various risks such as liquidity and reputational risks. The division of social media marketing covers mass media, social networks, blogs and other sources of information, available to current or potential customers.

A major part of the Group's obligations consists of customer accounts of individuals, with nominal maturity under 2 years. However 95% of deposits in 2021 were rolled over, which ensures the Group maintains a reliable and long-term funding base. The average amount of individuals' customer accounts balance is KZT 940 thousand as at 31 December 2022, which is another indicator of diversification and stability of the funding base.

The Group retains a significant amount of high quality liquid assets, which consists mainly of cash, deposits within NBRK, short-term and mid-term notes of NBRK and bonds of the Ministry of Finance of the Republic of Kazakhstan.

#### **Market risk**

##### ***Price Risk***

The Group's market risk arises from fluctuations in the value of financial instruments because of changes in market prices whether those changes are caused by factors specific to the individual instrument or factors affecting all instruments traded in the market. The Group has established various limits on operations with securities, including instrument specific limits, in order to balance profit and risk in the securities portfolio. The Group's portfolio is predominantly comprised of Kazakhstan government debt securities.

##### ***Interest rate risk***

The contractual maturities of assets and liabilities of the Group has modest gaps, which provides possibilities of instant reactions on changes of market interest rates. The Group has significant amounts of high quality liquid assets with a short maturity which helps to minimize the sensitivity to a sharp increase of interest rates in case of a liquidity shortfall on the market.

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An analysis of the liquidity and interest rate risks is presented in the following table.

	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	31 December 2022 Total
Total interest bearing financial assets	1,119,187	563,500	1,480,302	1,279,244	146,239	4,588,472
Total interest bearing financial liabilities	310,852	506,345	2,038,776	486,289	6,147	3,348,409
Interest sensitivity gap	808,335	57,155	(558,474)	792,955	140,092	
Cumulative interest sensitivity gap	808,335	865,490	307,016	1,099,971	1,240,063	
	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	31 December 2022 Total
Total financial assets	2,027,780	529,133	1,327,852	955,362	132,651	4,972,778
Total financial liabilities	1,222,851	506,632	2,038,776	486,289	6,147	4,260,695
Guarantees issued and similar commitments	170	349	45	4,627	-	5,191
Total financial liabilities and commitments	1,223,021	506,981	2,038,821	490,916	6,147	4,265,886
Liquidity gap	804,759	22,152	(710,969)	464,446	126,504	
Cumulative liquidity gap	804,759	826,911	115,942	580,388	706,892	
	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	31 December 2021 Total
Total interest bearing financial assets	429,046	466,439	1,342,621	818,762	106,545	3,163,413
Total interest bearing financial liabilities	255,838	454,882	1,387,054	299,036	5,526	2,402,336
Interest sensitivity gap	173,208	11,557	(44,433)	519,726	101,019	
Cumulative interest sensitivity gap	173,208	184,765	140,332	660,058	761,077	
	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	31 December 2021 Total
Total financial assets	1,308,515	428,337	1,155,879	498,702	94,398	3,485,831
Total financial liabilities	920,656	455,573	1,387,477	299,036	5,526	3,068,268
Guarantees issued and similar commitments	317	110	-	4,500	-	4,927
Total financial liabilities and commitments	920,973	455,683	1,387,477	303,536	5,526	3,073,195
Liquidity gap	387,542	(27,346)	(231,598)	195,166	88,872	
Cumulative liquidity gap	387,542	360,196	128,598	323,764	412,636	

For more relevant representation of the liquidity risk, in 2021 the Group has introduced in these consolidated financial statements an additional table, where investment securities are presented in the category up to one month, as they can be traded in open market if needed.

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As at 31 December 2022 and 2021, guarantee deposits in favour of international payments systems included in due from banks were KZT 24,823 million and KZT 50,214 million, respectively.

Based on prior experience, the Group considers it highly unlikely that all customer accounts seek repayment on maturity. Historically the majority of such deposits are rolled over.

#### ***Interest rate sensitivity analysis***

The Group manages fair value interest rate risk through periodic estimation of potential losses that could arise from adverse changes in market conditions. The Risk Management Department conducts monitoring of the Group's current financial performance, estimates the Group's sensitivity to changes in fair value interest rates and its influence on the Group's profitability.

The sensitivity analysis includes interest rate risk, which has been determined based on "reasonably possible changes in the risk variable". The level of these changes is determined by management and is contained within the risk reports provided to key management personnel.

As at 31 December 2022, the impact on profit before income tax due to a +/-3 p.p. change in interest rate amounted -/+ KZT 150 million (2021: -/+ KZT 150 million).

As at 31 December 2022, the impact on equity due to a +/-3 p.p. change in interest rate amounted KZT -20,705 million /KZT+22,982 million (2021: KZT -24,236 million/ KZT +25,684 million).

#### **Currency risk**

The Group manages its currency risk by keeping modest open currency position. The Group only issues loans to customers in tenge, which protects the Group from hidden currency risk in case of a currency devaluation.

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The Group's exposure to foreign currency exchange rate risk is presented in the table below:

	Tenge	USD 1 USD = KZT 462.65	EUR EUR 1 = KZT 492.86	Other currency	31 December 2022 Total
<b>Non-derivative financial assets</b>					
Total non-derivative financial assets	4,411,208	514,781	25,753	6,371	<b>4,958,113</b>
<b>Non-derivative financial liabilities</b>					
Total non-derivative financial liabilities	3,743,473	499,768	7,403	2,706	<b>4,253,350</b>
<b>NET POSITION ON NON-DERIVATIVE FINANCIAL INSTRUMENTS</b>					
	<b>667,735</b>	<b>15,013</b>	<b>18,350</b>	<b>3,665</b>	
<b>Derivative financial instruments</b>					
Accounts payable on spot and derivative contracts	(33,894)	(55,518)	(17,250)	(4,581)	(111,243)
Accounts receivable on spot and derivative contracts	50,898	55,419	-	4,604	110,921
<b>NET POSITION ON DERIVATIVE FINANCIAL INSTRUMENTS</b>					
	<b>17,004</b>	<b>(99)</b>	<b>(17,250)</b>	<b>23</b>	<b>(322)</b>
<b>NET POSITION</b>					
	<b>684,739</b>	<b>14,914</b>	<b>1,100</b>	<b>3,688</b>	
<hr/>					
	Tenge	USD 1 USD = KZT 431.80	EUR EUR 1 = KZT 489.10	Other currency	31 December 2021 Total
<b>Non-derivative financial assets</b>					
Total non-derivative financial assets	3,140,201	334,006	6,748	3,922	<b>3,484,877</b>
<b>Non-derivative financial liabilities</b>					
Total non-derivative financial liabilities	2,550,500	506,102	5,574	1,272	<b>3,063,448</b>
<b>NET POSITION ON NON-DERIVATIVE FINANCIAL INSTRUMENTS</b>					
	<b>589,701</b>	<b>(172,096)</b>	<b>1,174</b>	<b>2,650</b>	
<b>Derivative financial instruments</b>					
Accounts payable on spot and derivative contracts	(184,863)	(5,035)	(3,913)	(4,287)	(198,098)
Accounts receivable on spot and derivative contracts	857	182,328	2,446	2,587	188,218
<b>NET POSITION ON DERIVATIVE FINANCIAL INSTRUMENTS</b>					
	<b>(184,006)</b>	<b>177,293</b>	<b>(1,467)</b>	<b>(1,700)</b>	<b>(9,880)</b>
<b>NET POSITION</b>					
	<b>405,695</b>	<b>5,197</b>	<b>(293)</b>	<b>950</b>	

### Currency risk sensitivity analysis

The Group analysed sensitivity to an increase and decrease in the USD and EUR against the KZT. 25% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the possible change in foreign currency exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation as at 31 December 2022 and 2021 for a 25% change in foreign currency rates. The sensitivity analysis includes external loans as well as loans to foreign operations within the Group where the denomination of the loan is in a currency other than the currency of the lender or the borrower.

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As at 31 December 2022, the impact on profit or loss and on equity due to +/-25% change in USD rate were KZT +/-3,729 million (2021: KZT +/-1,299 million).

As at 31 December 2022, the impact on profit or loss and on equity due to +/-25% change in EUR rate were KZT +/-275 million (2021: KZT +/-73 million).

## **27. Subsequent events**

On 24 February 2023, the Board of Directors of the Company proposed a dividend of KZT 600 per share, subject to Shareholder approval.

The third share buyback program, which was approved on 22 October 2022, was in force until 24 February 2023. As at the end of the program, the Group has acquired a total of 1,131,380 GDRs on the market for an aggregate consideration of USD 84 million.

In February 2023, the Group acquired a 51% share in "Magnum E-commerce Kazakhstan" LLC with an investment of KZT 5 billion in its share capital, followed by an increase of the share of the Group in "Magnum E-commerce Kazakhstan" LLC to 90% with an additional commitment to invest KZT 65 billion during the next 3 years. The remaining 10% is owned by "Magnum Cash&Carry" LLC, the largest retail food chain in Kazakhstan. At the time the financial statements were authorised for issue, the Group had not yet completed the accounting for the acquisition of "Magnum E-commerce Kazakhstan" LLC.